

SAREP RFP-2023-016, Questions and Answers

S No.	RFP reference	RFP details	Question	RTI response
1.	B. Objective, Page 5	The models shall be uploaded on stakeholders and SAREP desktops/laptops etc. and provide handholding support for at least 10-12 mock operation of the model in each country.	Please confirm if the subcontractor is required to stay for the entire duration of one year in Nepal, Bhutan and Bangladesh. If no, please confirm the expected number of days of physical presence required in each of the three countries.	Subcontractor will be required to visit to Bhutan/Nepal/Bangladesh only for discussions/handholding support in person/uploading/ integrating the model on computers etc. as desired by each country stakeholders. RFP envisages only two trips for one person in each country during the duration of contract and no of days for each trip shall be envisaged by the subcontractor and submit his offer accordingly.
2.	C. TASKS, Page 5-7	C.1.Support in India's Power Exchange Market (Excel model) - Support in buy-side transactions C.2.Support in Power Exchange Participation (Excel model) – Sale side transaction C.3.Development of bid optimization (excel) model in consultation with stakeholders	Please let us know as to whether the excel models are required to be developed for trading in Day Ahead market or Real Time market or both.	AS CBET guidelines in India envisages participation of neighboring countries in Day Ahead Market only, so the model will also need to be developed for Day Ahead Market.
3.	Reimbursable International Travel Costs, Page 14	Only two trips for one person is authorized	We understand that only one person is required to be stationed, each in Nepal, Bhutan and Bangladesh. Please confirm. Also please confirm if the consultant is required to stay for the entire duration of the project or intermittent stay is required as per requirement of stakeholders.	Refer reply to question no 1.
4.	Attachment B: 3- Proposal Requirements f- Technical Proposal, Page 17	Experience of working in similar projects in Bangladesh, Bhutan, Nepal. Preference will be given to the work undertaken in the region particularly in the nature of development of models/hands- on training to Govt stakeholders in Bangladesh, Bhutan and Nepal	We have worked extensively in India on the areas mentioned in the scope of work. We have developed similar excel and optimization models for multiple clients. Hence, we would like to kindly request to also consider the experience of bidder in similar areas in India apart from Bangladesh, Bhutan and Nepal.	RFP guidelines to prevail.

5.	Other Evaluation Criteria – Page 19	At least 5 years of organizational experience of developing appropriate optimization models and tools to determine the optimal bid volumes and bid prices as a buyer/seller from/to the power exchange and enable monitoring and taking timely corrective actions during the actual transactions on a real time basis, billing, scheduling and DSM management.	<p>We have extensive experience in related / similar optimization models and tools involving dispatch simulations apart from specific experience related to determining the optimal bid volumes and bid prices.</p> <p>Hence, we would like to kindly request to consider the clause <i>“At least 5 years of total organizational experience of developing appropriate optimization models and tools involving areas such as dispatch simulations, scheduling of resources to meet the system demand and to determine the optimal bid volumes and bid prices as a buyer/seller from/to the power exchange and enable monitoring and taking timely corrective actions during the actual transactions on a real time basis, billing, scheduling and DSM management”</i></p>	RFP guidelines to prevail.
6.	Other Evaluation Criteria – Page 19	Demonstrable experience of successfully developing and implementing at least 2 such models as per (a) above for cross border electricity trade	<p>We have worked extensively in India on the areas mentioned in the scope of work. Further, we have extensive experience in conducting dispatch simulations and optimization exercises concerning scheduling of resources to meet the system demand. All of these areas are relevant to the proposed scope of work. Hence, we feel that the experience should not be only restricted to models for cross border electricity trade.</p> <p>Hence, we would like to kindly request to consider the following clause <i>“Demonstrable experience of successfully developing and</i></p>	RFP guidelines to prevail.

			<i>implementing at least two such models involving dispatch simulations and scheduling of resources to meet the system demand”</i>	
7.	Budget		It would be helpful if RTI / USAID can kindly let us know the approximate budget envisaged for this assignment	RTI expects bidders to propose a competitive price