

**SAREP RFP-2022-009**  
**QUESTIONS AND ANSWERS**

**Q1. Please confirm if the payment would be made in US dollars OR Indian Rupees? This is important to understand the tax implications. Currently payment is written in USD inclusive of GST.**

A1. For local entities, i.e., entities registered in India, they must quote prices in INR. If selected for award, the resultant subcontract will be in USD. The subcontract will be issued by RTI International, USA. Regarding GST, the bidder needs to do their own due diligence to determine if GST will be applicable. They need to keep in mind that the services will be rendered in India for local beneficiaries.

Non-Indian entities, including US entities must quote their prices in US Dollars. Non-Indian and non-US entities should refer to ADS 310 at <https://www.usaid.gov/sites/default/files/documents/310.pdf> in order to determine if they are eligible to bid.

**Q2. Whether collaborations / consortium with other firms are allowed? Please confirm if there are any criteria for forming a consortium?**

A2. That is for the bidder to decide. The contract will be awarded to the lead organization who bids and RTI will hold them accountable for contract performance.

**Q3. We understand that there are no outreach activities planned in the Scope. Please confirm if this is correct as estimates for organizing events OR at actuals need to be included in the proposal.**

A.3 Under this study, primary interactions (at least 10 for each city) shall be held with city municipality, private developers, EPC companies, state renewable energy development agency, state government etc. In addition, primary interactions with rooftop owners to assess their willingness to pay and allow for such rooftop installations is to be assessed.

**Q4. Please confirm if there are any eligibility criteria of the bidders in addition to the TOR document.**

A4. Outlined in the Request for Proposal (RFP). Bidders must meet the specific evaluation criteria outlined in the RFP Attachment "B" Instructions to Bidders/Sellers in order to be considered further for a possible award.

**Q5. As evaluation / selection is based on QCBS, please let us know the technical and financial weightages?**

A5. The technical and financial scores after the evaluation shall be multiplied with 70% (technical weightage) and 30% (financial weightage) respectively and added to arrive at the combined score. The award shall be placed to the bidder with the highest combined score. SAREP RFP-2022-009-Amendment 01 incorporates the above explanation.

**Q6. Is this study intended to cover rooftop installations in domestic segment or C&I segment or both?**

A.6 This study is intended to cover rooftop installation in the residential segment.

**Q7. Is there any minimum number of rooftop owners to be covered under the survey referred to in S. No 3 of Part A of the scope?**

A7. The size of sample for rooftop owners should cover at least 100 rooftop owners in each cluster. The inputs can be obtained through google forms, physical forms or emails and are required to be submitted along with the Part A draft report. SAREP RFP-2022-009-Amendment 01 incorporates the above change.

**Q8. Is rooftop solar coupled with storage necessary or can standalone rooftop solar also be considered?**

A.8 The rooftop solar coupled with storage is to be undertaken under this study.

**Q9. Please clarify payment schedule?**

A9. The payment schedule will be the Pricing Section in Attachment A of the RFP. Payment shall be made upon successful completion of the deliverables and upon submission of a valid invoice. RTI shall make any payments due under this agreement within thirty (30) calendar days after its receipt of a proper invoice from Subcontractor provided Subcontractor complied with requirements of the Subcontract and such invoice from Subcontractor complies with all requirements, which may be amended from time to time after this Agreement's execution, delineated at the following link: [https://www.rti.org/sites/default/files/supplier\\_invoicing\\_instructions\\_for\\_rti\\_org\\_.pdf](https://www.rti.org/sites/default/files/supplier_invoicing_instructions_for_rti_org_.pdf)

**Q10. If the invoices are to be issued to RTI, US or to the funder (USAID), we presume there would no GST liability. Please confirm.**

A10. Please refer to the answer to Q1 above.

**Q11. Terms of warranty are unclear. What kind of warranties are required?**

A11. RTI requires a price warranty that "The price/budget amount contained in this Subcontract does not exceed that charged by Subcontractor to any other customers or clients, including the U.S. Government, for similar quantities of like items or services to be rendered."

**Q12. With reference to Attachment "A" Pricing, What does Unit Fixed Price and Total Fixed Price mean?**

A12. RTI proposes to award a firm fixed price subcontract to the winning bidder. For this RFP, since the unit of measurement for each deliverable is one (1), the unit price and the total fixed price for each deliverable will remain the same.

**Q13. Can we quote price in INR?**

A13. Please refer to the answer to Q1 above.

**Q14. In the RFP, Attachment "B" Clause 3 (a) states that "The Seller's response must include: the solicitation number" Is this same as the one the RFP number, i.e., SAREP RFP-2022-009?**

A15. Yes.

**Q15. In the RFP, Attachment "B" Clause 3- (f) states that "If RTI informs Seller that the Commodity is intended for export and the Commodity is not classified for export under Export Classification Control Number (ECCN) "EAR99" of the U.S. Department of Commerce Export Administration Regulations (EAR), then Seller must provide RTI the correct ECCN and the name of Seller's representative responsible for Trade Compliance who can confirm the export classification". We believe this may be required at a later stage if the seller is not from India. Please confirm.**

A15. RTI does not consider the services to be rendered as export of services since the place of performance and the beneficiaries are located in India. However, if the need ever arises, RTI will inform the subcontractor for compliance.

**Q16. In the RFP, Attachment “B” Clause 3- (g) Terms of warranty asks how warranties will be serviced. We would like to understand what warranties are expected to be covered.**

A16. Please refer to the answer to Q11 above.

**Q17. In the RFP, Attachment B Clause 3- (h) states that “Price and any discount terms or special requirements or terms (special note: pricing must include guaranteed firm fixed prices for items requested.” Should we also mention the discount in % we may offer while mentioning the pricing?**

A17. Please mention the discount in percentage and actual figures against each deliverable.

**Q18. In the RFP, Attachment “B” Clause 3- (j) states “Acknowledgment of solicitation amendments (if any). Where can we find the amendments?**

A18. From the same site from where you downloaded the RFP. These Questions and Answers will also be posted there.

**Q19. Can the bid submission deadline be extended by a week?**

A19. Via SAREP RFP-2022-009-Amendment 01, the deadline for submission of bids has been extended up to August 29, 2022. RTI will not entertain further requests for extension.