

# Global Technology Solutions Vendor Consolidation

2020 Internship Showcase

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## Project Overview

Problem:

Global Technology Services (GTS) has overlapping contracts and vendors for Professional Services needs.

➤ Leads to

- Overspending capital
- Vetting multiple contracts = time-consuming and resource drain
- Leverage loss due to fragmented expenditure

### Current Scenario

**~15** offshore contractors hired per year from three major vendors for a cost of approximately **\$580,000**.



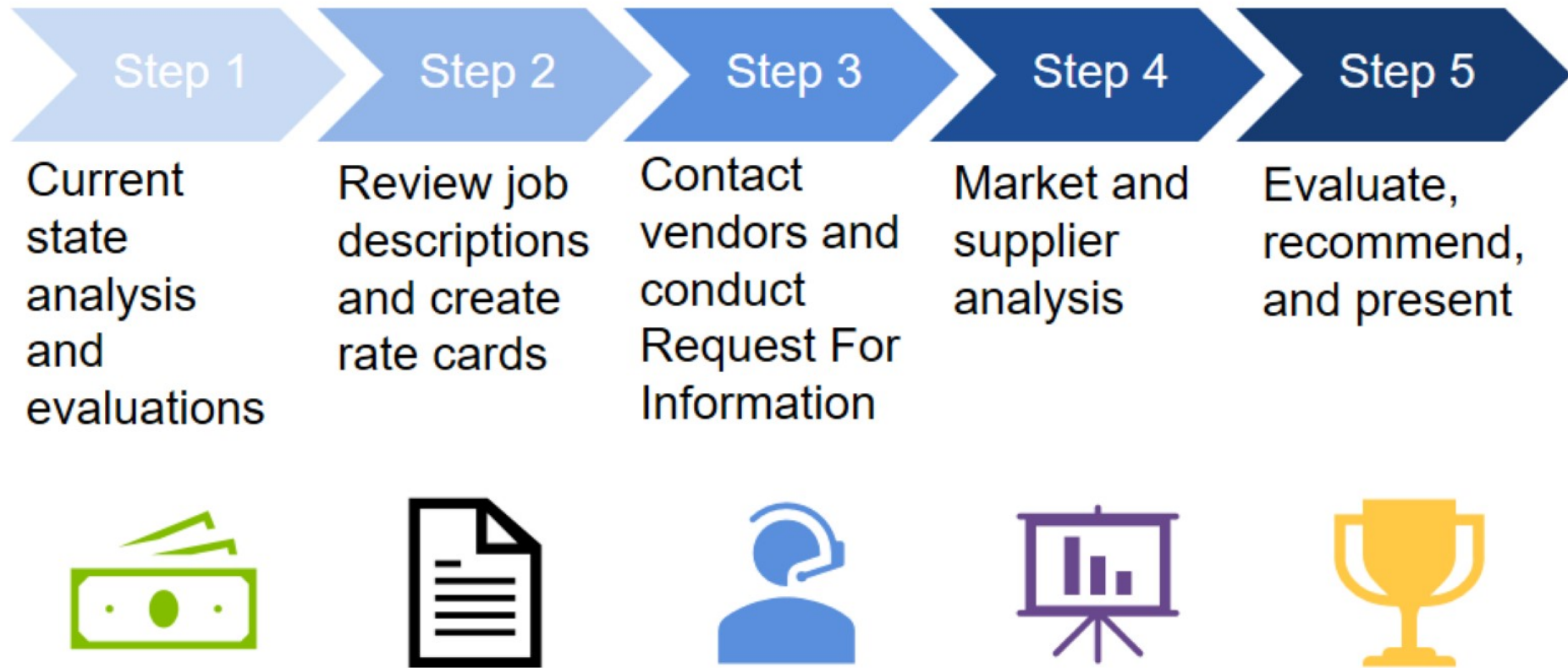
# Objectives

- Consolidate vendors
- Reduce GTS capital spend
- Reduce time and resources spent on various contracts





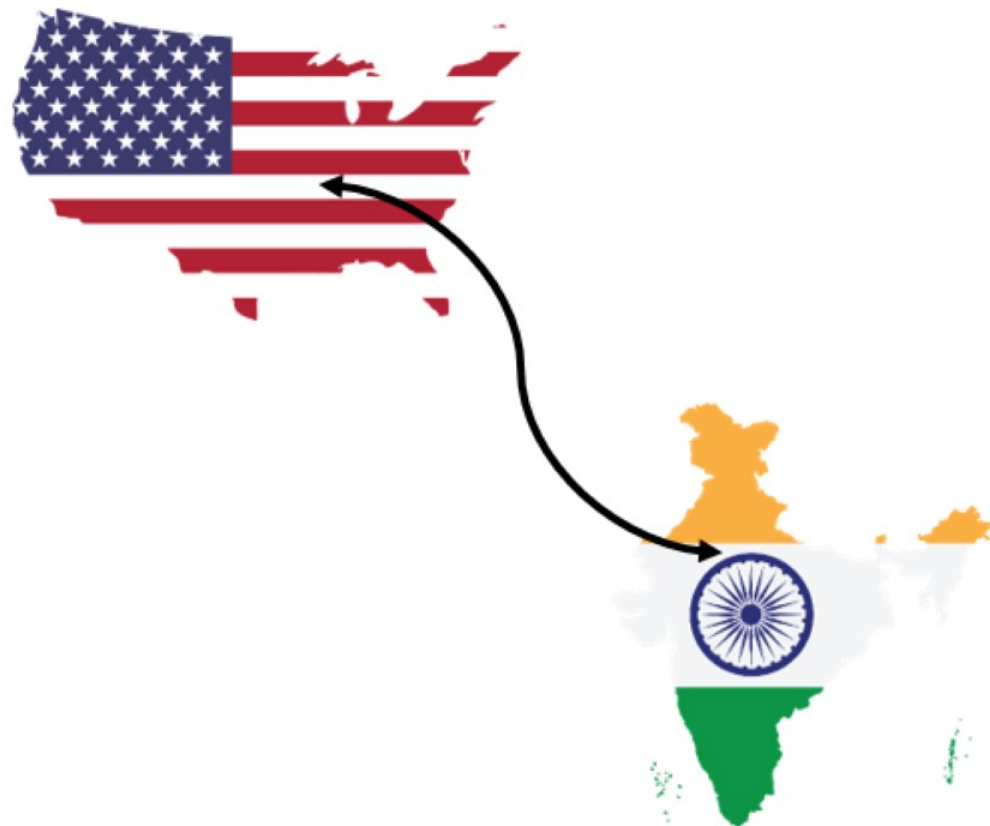
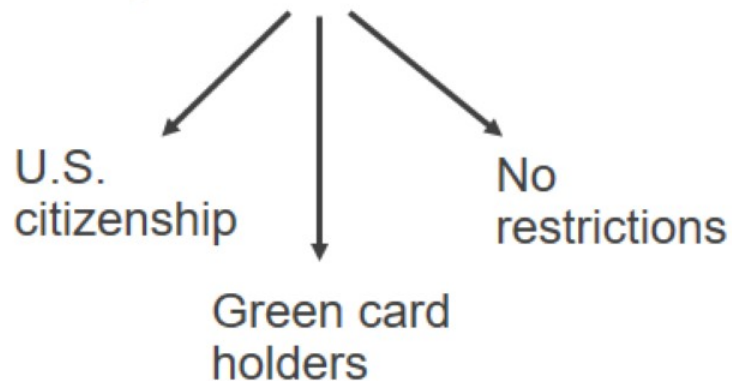
# Steps to Consolidation





# Offshoring Issues

1. GTS Capital spend
2. Policy compliance
3. Data security
4. Systems access





## End Results



“Insource the offshoring” by partnering with RTI India.

### ➤ Main Advantages

1. Reduced GTS spend by approx. **\$100,000**
2. Internalized project access
3. Mitigated data security risks
4. Greater resource control

### ➤ Other advantages

1. Systems access
2. Maintain compliance
3. Vendor consolidation and contract reduction
4. Increased efficiency

## Acknowledgments

- A big thanks and shout-out to my manager, Dan Cosey, and mentor, Aman Bagga, for their continuous support, mentorship, constructive feedback, and guidance while I worked on projects within GTS.
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# Thank you

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# Image Sources

- **Getty Images:**

- <https://media.gettyimages.com/vectors/flag-in-a-shape-of-us-map-silhouette-united-states-of-america-symbol-vector-id938843364?s=2048x2048>
- <https://media.gettyimages.com/vectors/india-map-with-flag-infographic-vector-vector-id978261992?s=2048x2048>