

RTI-SunGold RFQ: SG-001-2026

Questions and Answers_ OCA

1. Eligibility of the Applicant Firm

- 1.1. Is a recently registered firm that meets all legal requirements, including business registration, TIN, VAT, and a valid business license, eligible to submit a proposal?

Answer: A recently registered firm that meets all legal requirements, including business registration, TIN, VAT, and a valid business license, is eligible to submit a proposal. However, bidders must also fulfill all other requirements related to experience, qualifications, and technical capacity as specified in the solicitation documents.

- 1.2. Are there any minimum institutional experience requirements beyond those explicitly stated in the RFP?

Answer: Bidders are expected to comply with the requirements included in the RFP.

- 1.3. May a firm demonstrate relevant experience through its parent company, including work completed before the local entity was formally established?

Answer: The relevant experience and qualifications must be directly held by the bidding firm. All other eligibility, qualification, and experience requirements specified in the solicitation documents must also be met.

- 1.4. The Eligibility Criteria (p. 6 of the RFP) include compliance with tax regulations, specifically in accordance with the Ethiopian Ministry of Revenue Directive No. 188/2024 on Tax Invoice Usage and Administration

Answer: Yes. In accordance with the Eligibility Criteria, the firm must comply with all applicable tax regulations, including the Ethiopian Ministry of Revenue Directive No. 188/2024 on Tax Invoice Usage and Administration. This includes issuing QR code-supported tax invoices for all payments and submitting compliant invoices at each milestone payment stage.

- 1.5. Are international companies eligible to apply? If not, can international companies apply in partnership with Ethiopian organizations?

Answer: If the bidder firms have the necessary legal registration and license including business registration, TIN, VAT, and a valid business license to operate in Ethiopia from the relevant Ethiopian government authority, they are eligible to apply.

2. Registration and Geographic Eligibility

The eligibility criteria clarifications:

- 2.1. Proof of legal registration for similar services as demonstrated by a commercial registration certificate, Tax Identification Number (TIN), and Value Added Tax (VAT) registration.

Answer: Applicants must provide proof of legal registration, including business registration, TIN, and VAT registration, as well as a valid and renewed business license for the current fiscal year authorizing them to operate in the relevant sector.

- 2.2. Submission of a valid, renewed business license for the current fiscal year showing authorization to operate in the relevant sector.

Answer: The requirements focus on legal registration and authorization to operate in Ethiopia, firms be eligible to apply, provided they are legally registered, licensed, and authorized to conduct the relevant services in Ethiopia and can submit the required documentation.

- 2.3. Do the above registration requirements specifically apply to firms registered in Ethiopia, or may equivalent registrations from other countries be accepted?

Answer: SunGold is looking for firms registered in Ethiopia to operate similar business.

- 2.4. Is this opportunity restricted to Ethiopian firms, or are international consultancy firms also eligible to apply?

Answer: international consultancy firms are also eligible to apply, provided they are legally registered locally to operate in Ethiopia and meet all other eligibility requirements specified in the solicitation documents.

- 2.5. If international firms are eligible, are there any additional requirements or considerations that applicants should be aware of?

Answer: International firms that are legally registered in Ethiopia are eligible to apply if all applicants must comply with the applicable registration, licensing, and legal requirements in Ethiopia.

- 2.6. Could you please confirm the three target regions for the assignment and, if available at this stage, share the location details and list of the 20 selected organizations to be assessed?

Answer: The three target regions for this assignment are Oromia, South Ethiopia and Southwest Ethiopia. The specific zones/woredas including list of targeted organizations will be communicated later.

3. Consortium and Partnership Arrangements

- 3.1. Are consortium or joint venture applications eligible under this solicitation?

Answer: consortium or joint venture applications are eligible under this solicitation, provided that both parties are legally and locally registered in Ethiopia and meet all eligibility requirements specified in the solicitation documents.

- 3.2. If consortium applications are permitted, are there any specific requirements regarding structure, lead partner designation, or documentation?

Answer: must be legally and locally registered in Ethiopia and meet the eligibility requirements specified in the solicitation documents.

- 3.3. Please confirm whether it is acceptable to propose a mixed team of national and international consultants for the assignment, provided that the bidding entity remains a consultancy firm and the proposed team collectively meets the required qualifications and scope of work

Answer: If the requirements stated in the RFP regarding experts' CV and experience are fulfilled and the bidder is eligible to perform the consultancy, and meets the minimum requirements specified, the proposal shall be considered acceptable.

4. Access to the RFP Documentation

4.1 We attempted to access the RFP/RFQ documents through the RTI website but were unable to locate the complete tender package.

Answer: Full package can be found here: [Current Opportunities | RTI](#) or

[Microsoft Word - RFQ Books-PRIMR](#)

4.2 Upload/re-post the procurement documents to the RTI opportunities page so interested firms can access them?

Answer: Full package can be found here: [Current Opportunities | RTI](#) or

[Microsoft Word - RFQ Books-PRIMR](#)