

## Request for Quote/Proposal (RFQ/RFP)

Commodity/Service Required:	Generator, Automatic Transfer Switch (ATC) Transportation and Installation, and supply of all required accessories for Jigjiga and Semera Regional Office
Type of Procurement:	Equipment
Type of Contract:	Cost not to exceed
Term of Contract:	Time of delivery
Contract Funding:	USAID
This Procurement supports:	Feed the Future Ethiopia Transforming Agriculture
Submit Proposal to:	Address below mentioned
Date of Issue of RFP:	October 25 <sup>th</sup> ,2024
Date Questions from Supplier Due:	November 04 <sup>th</sup> ,2024 by 14:00 East Africa Time (EAT)
Date Proposal Due:	November 08 <sup>th</sup> ,2024
Approximate Date Purchase Order Issued to Successful Bidder(s):	TBD

<b>Method of Submittal:</b>	
Via email to <a href="mailto:procurement.eta@rti.org">procurement.eta@rti.org</a>	
Respond via e-mail with attached document in MS Word / pdf format. The Bidder/Seller agrees to hold the prices in its offer firm for <b>90 days</b> from the date specified for the receipt of offers, unless another time is specified in the addendum of the RFP/RFQ.	
Solicitation Number:	RTI-ETA-AA-24-296

**Attachments to RFP:**

1. Attachment “A” – Commodity Specifications
2. Attachment “B” – Instructions to Bidders/Sellers
3. All PO Terms and Conditions are listed on our website at: [rti-po-terms English Version - v1.20.pdf](http://www.rti.org/files/PO_FAR_Clauses_Commercial_Items.pdf) or for commercial items: [http://www.rti.org/files/PO FAR Clauses Commercial Items.pdf](http://www.rti.org/files/PO_FAR_Clauses_Commercial_Items.pdf) (hereinafter the “Terms”). Supplier’s delivery of products, performance of services, or issuance of invoices in connection with this purchase order establishes Supplier’s agreement to the Terms. The Terms may only be modified in writing signed by both parties. All bidders/sellers are responsible to carefully review each attachment and follow any instructions that may be relevant to this procurement.

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# Attachment A

## Commodity Specifications or Statement of Work

### Statement of Work

Indicate a description of the activity/service that is expected from the supplier. Provide product specifications or service expectations (both if applicable). Include deliverables, timelines, and any special terms and conditions.

#### Description of Activity/Service:

RTI is an independent organization dedicated to conducting innovative, multidisciplinary research that improves the human condition. Founded as a centerpiece of the Research Triangle Park in North Carolina in 1958, RTI offers innovative research and development and a full spectrum of multidisciplinary services. It has a worldwide staff of more than 5,000 people.

Feed the Future Ethiopia Transforming Agriculture is a USAID Activity to be implemented over five years period. The overall goal of the Activity is to increase access to healthy diets particularly for women and children, by improving the competitiveness, inclusiveness, and resilience of the Ethiopian food and agriculture system. Feed the Future Ethiopia Transforming Agriculture is currently facilitating the provision of in-kind agricultural materials and equipment to the targeted agri-enterprises in Somali region.

This RFQ is issued to procure a reliable generator for our facility to ensure uninterrupted power supply during power outages for Jigjiga and Semera Offices. The vendor should respond to the requirement of this RFQ in full.

#### Product or Service Expectations (both if applicable):

- Type of Generator: Diesel
- 20KVA Prime
- Manufacturing year: 2023 and above
- Average Net weight: 790kg:
- Power; Maximum continuous power at the flywheel at 1500rpm: 31KWm
- Voltage Requirements: 240V, 60Hz
- Starting Method: Automatic Start
- Fuel Type: Diesel
- Sound Level: Maximum 75 dB.
- Operating Conditions: Outdoor use, operational range -20°C to 50°C
- Additional Features:
  - Automatic Transfer Switch (ATS)

- Remote Monitoring Capability
- Mobility Features (Wheels)
- Average Size of the generator
  - Length: 2120mm
  - Width: 940mm
  - Height: 1279mm
- With all accessories (Cable, Connector, Nastro,...etc)

Deliverables, Timelines, Special Terms and Conditions:

- Delivery Timeline at place of installation: Within 4 weeks from order confirmation
- Installation Requirements: Installation services required.
- Site Preparation: The site will be prepared to accommodate the generator's dimensions and specifications.

**Pricing**

S/N	Qty		Unit Of Measurement	Unit Price	Total Price
1	2	Generator: Generator *20KVA Prime *Maximum continuous power at the flywheel at 1500rpm: 31KWm *Fuel type: Diesel *Manufacturing year: 2023 and above *Length: 2120mm *Width: 940mm *Height: 1279mm *Average Wet weight: 790kg: Including with all accessories (Cable, connector, Nastro, ----) for Jigjiga and Semera Office	Set		
2	2	Automatic Transfer Switch (ATS) 50AMP, Contactor type, With Battery Charger, Circuit breaker, Indicating light, Timer Relay	Set		

		and set of fuses			
3	1	Transporting and, Installation cost at Jigjiga Regional Office	Set		
4	1	Transporting and Installation cost at Semera Regional Office	Set		
<b>Subtotal</b>					
<b>Total VAT</b>					
<b>Total Value</b>					
<b>Lead Time Availability (# of Days)</b>					

By signing this attachment, the bidder confirms he has a complete understanding of the specifications and fully intends to deliver items that comply with the above listed specifications.

Signature:

Title:

Date:


## Attachment “B” Instructions to Bidders/Sellers

1. **Procurement Narrative Description:** The Buyer (RTI) intends to purchase commodities and/or services identified in Attachment A. The Buyer intends to purchase the quantities (for commodities) and/or services (based on deliverables identified in a Statement of Work). The term of the Ordering Agreement shall be from Award Date to the Delivery date of the Offeror unless extended by mutual agreement of the parties. The Buyer intends to award to a single “approved” supplier based on conformance to the listed specifications, the ability to service this contract, and selling price. We reserve the right to award to more than one bidder. If an Ordering Agreement is established as a result of this RFQ/RFP, supplier understands that quantities indicated in the specifications (Attachment A) are an estimate only and RTI does not guarantee the purchase quantity of any item listed.
2. **Procuring Activity:** This procurement will be made by **Research Triangle Institute (RTI International)**, located at

Central Printing Press Building 6<sup>th</sup> Floor, Addis Ababa, Ethiopia

*(insert full address of the office)*

who has a purchase requirement in support of a project funded by

USAID/Ethiopia

*(insert client's name)*

RTI shall award the initial quantities and/or services and any option quantities (if exercised by RTI) to Seller by a properly executed Purchase Order as set forth within the terms of this properly executed agreement.

3. **Proposal Requirements.** All Sellers will submit a quote/proposal which contains offers for all items and options included in this RFQ/RFP. All information presented in the Sellers quote/proposal will be considered during RTI’s evaluation. Failure to submit the information required in this RFQ/RFP may result in Seller’s offer being deemed non-responsive. Sellers are responsible for submitting offers, and any modifications, revisions, or withdrawals, so as to reach RTI’s office designated in the RFQ/RFP by the time and date specified in the RFQ/RFP. Any offer, modification, revision, or withdrawal of an offer received at the RTI office designated in the RFQ/RFP after the exact time specified for receipt of offers is “late” and may not be considered at the discretion of the RTI Procurement Officer. The Seller’s proposal shall include the following:
  - (a) The solicitation number:
  - (b) The date and time submitted:
  - (c) The name, address, and telephone number of the seller (bidder) and authorized signature of same:
  - (d) Validity period of Quote:

- (e) A technical description of the items being offered in sufficient detail to evaluate compliance with the requirements in the solicitation. This may include product literature, or other documents, if necessary.
  - (f) If RTI informs Seller that the Commodity is intended for export and the Commodity is not classified for export under Export Classification Control Number (ECCN) “EAR99” of the U.S. Department of Commerce Export Administration Regulations (EAR), then Seller must provide RTI the correct ECCN and the name of Seller’s representative responsible for Trade Compliance who can confirm the export classification.
  - (g) Lead Time Availability of the Commodity/Service.
  - (h) Terms of warranty describing what and how the warranties will be serviced.
  - (i) Special pricing instructions: Price and any discount terms or special requirements or terms (special note: pricing must include guaranteed firm fixed prices for items requested.)
  - (j) Payment address or instructions (if different from mailing address)
  - (k) Acknowledgment of solicitation amendments (if any)
  - (l) Past performance information, when included as an evaluation factor, to include recent and relevant contracts for the same or similar items and other references (including points of contact with telephone numbers, and other relevant information)
  - (m) **Special Note:** *The Seller, by his response to this RFQ/RFP and accompanying signatures, confirms that the terms and conditions associated with this RFQ/RFP document have been agreed to and all of its attachments have been carefully read and understood and all related questions answered.*
4. **Forms:** Sellers (potential bidders or suppliers) must record their pricing utilizing the format found on Attachment “A”. Sellers must sign the single hardcopy submitted and send to address listed on the cover page of this RFQ/RFP.
5. **Questions Concerning the Procurement.** All questions in regards to this RFQ/RFP to be directed to

Feed the Future Ethiopia Transforming Agriculture Procurement team

(insert name of procurement officer)

at this email address:

[Procurement.eta@RTI.org](mailto:Procurement.eta@RTI.org)

(insert email address of the procurement officer).

The cut-off date for questions is (insert date).

November 01<sup>st</sup>, 2024 by 14:00 East Africa Time (EAT)

6. **Notifications and Deliveries:** Time is of the essence for this procurement. Seller shall deliver

the items or services no later than the dates set forth in the contract that will be agreed by both parties as a result of this RFQ/RFP. The Seller shall immediately contact the Buyer's Procurement Officer if the specifications, availability, or the delivery schedule(s) changes. Exceptional delays will result in financial penalties being imposed of Seller.

7. **Documentation:** The following documents will be required for payment for each item:
  - (a) A detailed invoice listing Purchase Order Number, Bank information with wiring instructions (when applicable)
  - (b) Packing List
  - (c) All relevant product/service documentation (manuals, warranty doc, certificate of analysis, etc.)
8. **Payment Terms:** Refer to RTI purchase order terms and conditions found in [https://www.rti.org/sites/default/files/rti-po-terms\\_english\\_version\\_-\\_v1.18.pdf](https://www.rti.org/sites/default/files/rti-po-terms_english_version_-_v1.18.pdf) , [http://www.rti.org/files/PO\\_FAR\\_Clauses.pdf](http://www.rti.org/files/PO_FAR_Clauses.pdf), or [http://www.rti.org/files/PO\\_FAR\\_Clauses\\_Commercial\\_Items.pdf](http://www.rti.org/files/PO_FAR_Clauses_Commercial_Items.pdf). Payment can be made via wire transfer or other acceptable form. Sellers may propose alternative payment terms and they will be considered in the evaluation process.
9. **Alternative Proposals:** Sellers are permitted to offer "alternatives" should they not be able to meet the listed requirements. Any alternative proposals shall still satisfy the minimum requirements set forth in Attachment A Specifications.
10. **Inspection Process:** Each item shall be inspected prior to final acceptance of the item. All significant discrepancies, shortages, and/or faults must be satisfactorily corrected and satisfactorily documented prior to delivery and release of payment.
11. **Evaluation and Award Process:** The RTI Procurement Officer will award an agreement contract resulting from this solicitation to the responsible Seller (bidder) whose offer conforms to the RFQ/RFP will be most advantageous to RTI, price and other factors considered. The award will be made to the Seller representing the **best value** to the project and to RTI. For the purpose of this RFQ/RFP, price, delivery, technical and past performance are of equal importance for the purposes of evaluating, and selecting the "best value" awardee. RTI intends to evaluate offers and award an Agreement without discussions with Sellers. Therefore, the Seller's initial offer should contain the Seller's best terms from a price and technical standpoint. However, RTI reserves the right to conduct discussions if later determined by the RTI Procurement Officer to be necessary.

The evaluation factors will be comprised of the following criteria:

- (a) **PRICE.** Lowest evaluated ceiling price (inclusive of option quantities) . (50%)
- (b) **DELIVERY.** Seller provides the most advantageous delivery schedule. (20%)
- (c) **TECHNICAL.** Items/Services shall satisfy or exceed the specifications described in RFQ/RFP Attachment A. (10%)
- (d) **PAST PERFORMANCE** - Seller can demonstrate his/her capability and resources to provide the items/services requested in this solicitation in a timely and responsive manner. **(10%)**
- (e) **OTHER EVALUATION CRITERIA. (10%)**

- |  |
|--|
| <ul style="list-style-type: none"><li>• <b>Warranty Period:</b> Minimum 1 year's parts and labor</li></ul> |
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- **Service and Maintenance:** Onsite maintenance contract available post-installation.

12. **Award Notice.** A written notice of award or acceptance of an offer, mailed or otherwise furnished to the successful supplier within the time acceptance specified in the offer, shall result in a binding contract without further action by either party.
13. **Validity of Offer.** This RFP in no way obligates RTI to make an award, nor does it commit RTI to pay any costs incurred by the Seller in the preparation and submission of a proposal or amendments to a proposal. Your proposal shall be considered valid for 90 days after submission.
14. **Representations and Certifications.** Winning suppliers under a US Federal Contract are required to complete and sign as part of your offer RTI Representations and Certifications for values over \$10,000.
15. **Certification.** The offeror, by signing its offer, hereby certifies to the best of its knowledge and belief that no Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress on its behalf in connection with the awarding of this contract.
16. **Anti- Kick Back Act of 1986.** Anti-Kickback Act of 1986 as referenced in FAR 52.203-7 is hereby incorporated into this Request for Proposal as a condition of acceptance. If you have reasonable grounds to believe that a violation, as described in Paragraph (b) of FAR 52.203-7 may have occurred, you should report this suspected violation to the RTI's Ethics Hotline at 1-877-212-7220 or by sending an e-mail to [ethics@rti.org](mailto:ethics@rti.org). You may report a suspected violation anonymously.
17. **The John S. McCain National Defense Authorization Act for fiscal year 2019 - section 889.** RTI cannot use any equipment or services from specific companies, or their subsidiaries and affiliates, including Huawei Technologies Company, ZTE Corporation, Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, and Dahua Technology Company ("Covered Technology"). In response to this request for proposal, please do not provide a quote which includes any Covered Technology. Any quote which includes Covered Technology will be deemed non-responsive. Additionally, if the United States Government is the source of funds for this RFP, the resulting Supplier shall not provide any equipment, system, or service that uses Covered Technology as a substantial or essential component

**Acceptance:**

Seller agrees, as evidenced by signature below, that the seller's completed and signed solicitation, seller's proposal including all required submissions and the negotiated terms contained herein, constitute the entire agreement for the services described herein.




By: *(Seller Company Name)*

Signature: \_\_\_\_\_

Title:

Date:

 <p><b>KEY QUESTIONS</b></p>	<p><b>VENDOR INFORMATION FORM-</b> Vendor minimum Eligibility requirements (Failure to submit any of the three in the below list will lead to disqualification).</p> <p>Please write your answers clearly and use additional paper if needed to provide <u>as much detail as possible</u> in your answers to these questions. More details and facts are always better than fewer details. We will attempt to verify the important facts you have listed below using our local personnel in and around the country. Where a question does not apply to your business context Indicate N/A)</p>
<p><b>Name of contact person</b></p>	
<p><b>Title or position of contact</b></p>	
<p><b>Phone Number(s) for contact</b></p>	
<p><b>E-mail address for contact</b></p>	
<p><b>Company name</b></p>	
<p><b>Company address</b></p>	<p><b>(Include physical location)</b></p>
<p><b>Attach business Documents and indicate numbers</b></p>	<p><b>Attach certificate of Incorporation number:</b>  <b>Copy of VAT Registration Certificate</b>  <b>Copy of TIN Certificate</b>  <b>Copy of Business License</b></p>
<p><b>Bank Details)</b></p>	<p><b>Bank Name:</b>  <b>Branch Name:</b>  <b>Account Name:</b>  <b>Account Number:</b></p>

<p><b>Describe the Core business of your firm</b></p>	<p><b>(Attach short company profile not more than 5 pages)</b></p>
<p><b>RTI Credit policy is within 30 days upon delivery.</b></p> <p><b>Is this payment term acceptable to your organization? If these payment terms are not acceptable with your company, then provide an alternative option for RTI's consideration.</b></p>	
<p><b>List the names and current contact information for three (3) references for us to contact about your performance.</b></p>	
<p><b>Quote Validity-Confirm if price is valid for 90 days.</b></p>	
<p><b>Approved by: (Bidder's representative)</b></p>	<p><b>Name</b> _____</p> <p><b>Title</b> _____</p> <p><b>Date &amp; Signature</b> _____</p>