



Request for Quote/Proposal (RFQ/RFP)

Commodity/Service Required:	Purchase Dairy Equipment and Materials
Type of Procurement:	Goods
Type of Contract:	Cost not to extend
Term of Contract:	30 days
Contract Funding:	USAID
This Procurement supports:	Feed the Future Ethiopia Transforming Agriculture
Submit Proposal to:	See the method submission below
Date of Issue of RFP:	August 5, 2024
Date Questions from Supplier Due:	August 14, 2024 at 17:00 East Africa Time
Date Proposal Due:	August 23, 2024 at 17:00 East Africa Time
Approximate Date Purchase Order Issued to Successful Bidder(s):	TBD

Method of Submittal:	
Via email to procurement.eta@rti.org	
Respond via e-mail with attached document in MS Word / pdf format. The Bidder/Seller agrees to hold the prices in its offer firm for 60 days from the date specified for the receipt of offers, unless another time is specified in the addendum of the RFP/RFQ.	
Solicitation Number:	RFQ-ETA-24-010 GRT

Attachments to RFP:

1. Attachment "A" – Commodity Specifications
2. Attachment "B" – Instructions to Bidders/Sellers
3. All PO Terms and Conditions are listed on our website at: [rti-po-terms_English Version - v1.20.pdf](#) or for commercial items: http://www.rti.org/files/PO_FAR_Clauses_Commercial_Items.pdf (hereinafter the "Terms"). Supplier's delivery of products, performance of services, or issuance of invoices in connection with this purchase order establishes Supplier's agreement to the Terms. The Terms may only be modified in writing signed by both parties.

All bidders/sellers are responsible to carefully review each attachment and follow any instructions that may be relevant to this procurement.

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Attachment A

Commodity Specifications or Statement of Work

Statement of Work

Description of Activity/Service:

Feed the Future Ethiopia Transforming Agriculture is a USAID-funded activity to be implemented over five years period. The overall goal of the Activity is to increase access to healthy diets particularly for women and children, by improving the competitiveness, inclusiveness, and resilience of the Ethiopian food and agriculture system. Feed the Future Ethiopia Transforming Agriculture is currently facilitating the provision of in-kind agricultural materials and equipment to dairy aggregators in Oromia region.

Feed the Future Ethiopia Transforming Agriculture invites bids from eligible service providers to participate in bidding of the below stated list of items. The detailed requirements and dates of goods are provided below.

Product or Service Expectations (both if applicable):

S/N	Description of Preferred Commodity	Quantity	Unit	Spec
1	Cooling tanks (2,000L)	3	Pcs	<ul style="list-style-type: none"> Capacity: 2000L Type: Vertical cylindrical Diameter: 179cm Length: 300cm Height: 145cm Cleaning system: Manual Power 380V, three-phase
2	Lactoscan LW	3	Pcs	<ul style="list-style-type: none"> Environmental temperature condition 5-40o C Body material: stainless steel Weight: <3 kg Dimension:175 x 175 x 150 mm Electric power 12-14.2 DC Power consumption 30W Lactoscan with printer SPFP + printer +USB
3	Washing facilities (Milk can washer, milk measuring bucket, and other materials).	3	Pcs	<ul style="list-style-type: none"> For manual cleaning of 50 liters of stainless steel can Immersion tanker with a capacity of 500 Liters. Type: Horizontal Size 1300mm x 500mm x 780mm Fresh water inlet valve Hot water outlet valve Drain valve
4	Water boiler (500L) with accessories	3	Pcs	<ul style="list-style-type: none"> Capacity: 500 liters Type: Electric <p>Material:</p> <ul style="list-style-type: none"> Tank: Stainless Steel / Carbon Steel with internal anti-corrosive coating Insulation: Polyurethane foam or fiberglass Power Rating (Electric): Typically, between 6 kW to 12 kW depending on the heating element. Temperature Range: Adjustable from 30°C to 90°C (86°F to 194°F) Heating Time: Depending on the power, it can range from 1 to 2 hours to heat up to maximum temperature. Pressure Rating: Working pressure is usually around 6-10 bar. Control System: Digital or analog control panel with temperature settings, safety features, and indicators. <p>Safety Features:</p> <ul style="list-style-type: none"> Pressure Relief Valve Overheat Protection Thermostatic Controls High-limit Cutoff <p>Dimensions depends on design, usually around:</p> <ul style="list-style-type: none"> Height: 1500-2000 mm (59-79 inches) Diameter: 800-1200 mm (31-47 inches)

				<p>Installation Type: Vertical or Horizontal</p> <p>Inlet/Outlet Connections:</p> <ul style="list-style-type: none"> • Cold water inlet valve • Hot water outlet valve • Drain valve • Pressure relief valve port 	
5	Installation and Commissioning service fee	3	Pcs	Installation and commissioning service will be conducted at Modjo, Assela and Bekoji	
6	Transportation	3	Pcs	Goods will be delivered to Modjo, Assela and Bekoji towns	
7	Stainless steel milk cans (50 L)	100	Pcs	<ul style="list-style-type: none"> • Body material: stainless steel food grade AISI 304 • Color: Metallic • Surface finish: Polished • Capacity: 50 liters. • Inlet width: 210mm. 	
8	Lactometers	70	Pcs	<ul style="list-style-type: none"> • Temperature Range: 15 to 20 degrees on the lactometer scale, • Scale: 1.015 specific gravity, and 40 represents 1.040 specific gravity. • Graduations: Markings on the scale are usually in increments of 1 degree lactometer, corresponding to small differences in specific gravity. • Material: Usually made of glass, as it is inert and does not react with the milk. Some modern lactometers may also be made from durable plastics. • Length: Typically around 15-20 cm long, • Accuracy: High-quality lactometers should have an accuracy of ± 0.001 specific gravity units or better. • Calibration: Lactometers are typically calibrated against a known standard to ensure accuracy. 	
9	Alcohol guns	70	Pcs	<ul style="list-style-type: none"> • Made of stainless steel, including 2 test tubes with drain holes • Type: Acidimeter Salut 	

Deliverables, Timelines, Special Terms and Conditions:

1. For private businesses, offeror must submit proof of legal registration for similar services as demonstrated by 1) commercial registration certificate and tax identification number (TIN) and 2) renewed business license.
2. Offer must be denominated in local currency (Ethiopian Birr)
3. Offer must indicate the proposed lead time availability (number of days)

Pricing

Item #	Quantity to be Purchased	Description of Preferred Commodity or Services Specifications	Unit of Measure	Unit Fixed Price (Each)	Total Fixed Price (Each)	Lead Time Availability (Number of Days)
1	3	Cooling tanks (2,000L)	Pcs			
2	3	Lactoscan LW	Pcs			
3	3	Washing facilities (Milk can washer, milk measuring bucket, and other materials)	Pcs			
4	3	Water boiler (500L) with accessories	Pcs			
5	3	Installation and Commissioning service fee	Pcs			
6	3	Transportation to Modjo, Assela and Bekoji	Pcs			
7	100	Stainless steel milk cans (50 L)	Pcs			
8	70	Lactometers	Pcs			
9	70	Alcohol guns	Pcs			
Total Value						

By signing this attachment, the bidder confirms he has a complete understanding of the specifications and fully intends to deliver items that comply with the above listed specifications.

Signature:

Title:

Date:

Attachment “B” Instructions to Bidders/Sellers

1. **Procurement Narrative Description:** The Buyer (RTI) intends to purchase commodities and/or services identified in Attachment A. The Buyer intends to purchase the quantities (for commodities) and/or services (based on deliverables identified in a Statement of Work). The term of the Ordering Agreement shall be from Award Date to the Delivery date of the Offeror unless extended by mutual agreement of the parties. The Buyer intends to award to a single “approved” supplier based on conformance to the listed specifications, the ability to service this contract, and selling price. We reserve the right to award to more than one bidder. If an Ordering Agreement is established as a result of this RFQ/RFP, supplier understands that quantities indicated in the specifications (Attachment A) are an estimate only and RTI does not guarantee the purchase quantity of any item listed.
2. **Procuring Activity:** This procurement will be made by **Research Triangle Institute (RTI International)**, located at

RTI Feed the Future Ethiopia Transforming Agriculture
Central Printing Press 6th Floor
Next to Tulip Olympia Hotel
Addis Ababa

who has a purchase requirement in support of a project funded by

USAID/ Ethiopia

RTI shall award the initial quantities and/or services and any option quantities (if exercised by RTI) to Seller by a properly executed Purchase Order as set forth within the terms of this properly executed agreement.

3. **Proposal Requirements.** All Sellers will submit a quote/proposal which contains offers for all items and options included in this RFQ/RFP. All information presented in the Sellers quote/proposal will be considered during RTI’s evaluation. Failure to submit the information required in this RFQ/RFP may result in Seller’s offer being deemed non-responsive. Sellers are responsible for submitting offers, and any modifications, revisions, or withdrawals, so as to reach RTI’s office designated in the RFQ/RFP by the time and date specified in the RFQ/RFP. Any offer, modification, revision, or withdrawal of an offer received at the RTI office designated in the RFQ/RFP after the exact time specified for receipt of offers is “late” and may not be considered at the discretion of the RTI Procurement Officer. The Seller’s proposal shall include the following:
 - (a) The solicitation number:
 - (b) The date and time submitted:
 - (c) The name, address, and telephone number of the seller (bidder) and authorized signature of same:
 - (d) Validity period of Quote:

- (e) A technical description of the items being offered in sufficient detail to evaluate compliance with the requirements in the solicitation. This may include product literature, or other documents, if necessary.
 - (f) If RTI informs Seller that the Commodity is intended for export and the Commodity is not classified for export under Export Classification Control Number (ECCN) “EAR99” of the U.S. Department of Commerce Export Administration Regulations (EAR), then Seller must provide RTI the correct ECCN and the name of Seller’s representative responsible for Trade Compliance who can confirm the export classification.
 - (g) Lead Time Availability of the Commodity/Service.
 - (h) Terms of warranty describing what and how the warranties will be serviced.
 - (i) Special pricing instructions: Price and any discount terms or special requirements or terms (special note: pricing must include guaranteed firm fixed prices for items requested.)
 - (j) Payment address or instructions (if different from mailing address)
 - (k) Acknowledgment of solicitation amendments (if any)
 - (l) Past performance information, when included as an evaluation factor, to include recent and relevant contracts for the same or similar items and other references (including points of contact with telephone numbers, and other relevant information)
 - (m) **Special Note:** *The Seller, by his response to this RFQ/RFP and accompanying signatures, confirms that the terms and conditions associated with this RFQ/RFP document have been agreed to and all of its attachments have been carefully read and understood and all related questions answered.*
4. **Forms:** Sellers (potential bidders or suppliers) must record their pricing utilizing the format found on Attachment “A”. Sellers must sign the single hardcopy submitted and send to address listed on the cover page of this RFQ/RFP.
5. **Questions Concerning the Procurement.** All questions in regards to this RFQ/RFP to be directed to

Feed The Future Ethiopia Transforming Agriculture Procurement team

at this email address:

Procurement.eta@rti.org

The cut-off date for questions is

August 14, 2024

6. **Notifications and Deliveries:** Time is of the essence for this procurement. Seller shall deliver the items or services no later than the dates set forth in the contract that will be agreed by

both parties as a result of this RFQ/RFP. The Seller shall immediately contact the Buyer's Procurement Officer if the specifications, availability, or the delivery schedule(s) changes. Exceptional delays will result in financial penalties being imposed of Seller.

7. **Documentation:** The following documents will be required for payment for each item:
 - (a) A detailed invoice listing Purchase Order Number, Bank information with wiring instructions (when applicable)
 - (b) Packing List
 - (c) All relevant product/service documentation (manuals, warranty doc, certificate of analysis, etc.)
8. **Payment Terms:** Refer to RTI purchase order terms and conditions found in https://www.rti.org/sites/default/files/rti-po-terms_english_version_-_v1.18.pdf, http://www.rti.org/files/PO_FAR_Clauses.pdf, or http://www.rti.org/files/PO_FAR_Clauses_Commercial_Items.pdf. Payment can be made via wire transfer or other acceptable form. Sellers may propose alternative payment terms and they will be considered in the evaluation process.
9. **Alternative Proposals:** Sellers are permitted to offer "alternatives" should they not be able to meet the listed requirements. Any alternative proposals shall still satisfy the minimum requirements set forth in Attachment A Specifications.
10. **Inspection Process:** Each item shall be inspected prior to final acceptance of the item. All significant discrepancies, shortages, and/or faults must be satisfactorily corrected and satisfactorily documented prior to delivery and release of payment.
11. **Evaluation and Award Process:** The RTI Procurement Officer will award an agreement contract resulting from this solicitation to the responsible Seller (bidder) whose offer conforms to the RFQ/RFP will be most advantageous to RTI, price and other factors considered. The award will be made to the Seller representing the **best value** to the project and to RTI. For the purpose of this RFQ/RFP, price, delivery, technical and past performance are of equal importance for the purposes of evaluating, and selecting the "best value" awardee. RTI intends to evaluate offers and award an Agreement without discussions with Sellers. Therefore, the Seller's initial offer should contain the Seller's best terms from a price and technical standpoint. However, RTI reserves the right to conduct discussions if later determined by the RTI Procurement Officer to be necessary.

The evaluation factors will be comprised of the following criteria:

- (a) **PRICE.** Lowest evaluated ceiling price (inclusive of option quantities) .
- (b) **DELIVERY.** Seller provides the most advantageous delivery schedule.
- (c) **TECHNICAL.** Items/Services shall satisfy or exceed the specifications described in RFQ/RFP Attachment A.
- (d) **PAST PERFORMANCE** - Seller can demonstrate his/her capability and resources to provide the items/services requested in this solicitation in a timely and responsive manner.
- (e) **OTHER EVALUATION CRITERIA.**

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12. **Award Notice.** A written notice of award or acceptance of an offer, mailed or otherwise

furnished to the successful supplier within the time acceptance specified in the offer, shall result in a binding contract without further action by either party.

13. **Validity of Offer.** This RFP in no way obligates RTI to make an award, nor does it commit RTI to pay any costs incurred by the Seller in the preparation and submission of a proposal or amendments to a proposal. Your proposal shall be considered valid for **60 days** after submission.
14. **Representations and Certifications.** Winning suppliers under a US Federal Contract are required to complete and sign as part of your offer RTI Representations and Certifications for values over \$10,000.
15. **Certification.** The offeror, by signing its offer, hereby certifies to the best of its knowledge and belief that no Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress on its behalf in connection with the awarding of this contract.
16. **Anti- Kick Back Act of 1986.** Anti-Kickback Act of 1986 as referenced in FAR 52.203-7 is hereby incorporated into this Request for Proposal as a condition of acceptance. If you have reasonable grounds to believe that a violation, as described in Paragraph (b) of FAR 52.203-7 may have occurred, you should report this suspected violation to the RTI's Ethics Hotline at 1-877-212-7220 or by sending an e-mail to ethics@rti.org. You may report a suspected violation anonymously.
17. **The John S. McCain National Defense Authorization Act for fiscal year 2019 - section 889.** RTI cannot use any equipment or services from specific companies, or their subsidiaries and affiliates, including Huawei Technologies Company, ZTE Corporation, Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, and Dahua Technology Company ("Covered Technology"). In response to this request for proposal, please do not provide a quote which includes any Covered Technology. Any quote which includes Covered Technology will be deemed non-responsive. Additionally, if the United States Government is the source of funds for this RFP, the resulting Supplier shall not provide any equipment, system, or service that uses Covered Technology as a substantial or essential component

Acceptance:

Seller agrees, as evidenced by signature below, that the seller's completed and signed solicitation, seller's proposal including all required submissions and the negotiated terms contained herein, constitute the entire agreement for the services described herein.'

By: *(Seller Company Name)*

Signature: _____

Title:

Date:

Attachment “C” Vendor Information Form

	KEY QUESTIONS	VENDOR INFORMATION FORM
		<i>Please write your answers clearly and use additional paper if needed to provide <u>as much detail as possible</u> in your answers to these questions. More details and facts are always better than fewer details. We will attempt to verify the important facts you have listed below using our local personnel in and around the country.</i>
1	Contact name of reference	
2	Title or position of contact	
3	Phone Number(s) for contact	
4	E-mail address for contact	
5	Company name	
6	Company address	
7	Primary business of company	
8	List cities where company has offices and/or workshops.	
9	List manufacturers or brands your company currently represents.	
10	Define <u>type</u> of representation of each brand (agent, dealer, authorized mfg rep, etc.) and whether or not it is exclusive.	
11	Is company locally owned or foreign owned?	
12	Describe previous experience in working with USAID-funded projects.	
13	If your company has been awarded previous USAID-funded work, please describe.	
14	Please describe your recent experience (last 12 months) with doing work, providing equipment or services as defined in our specifications or statement of work.	
15	List the names and current contact information for the project managers working <u>for your customers</u> in your last two projects for us to contact and ask about your performance.	
16	If your company is based outside of the country, please describe how you would effectively service and support a future contract.	