

Request for Quote/Proposal (RFQ/RFP)

Commodity/Service Required:	Various Equipment for Energy Secure Philippines Activity Grants Under Contract
Type of Procurement:	Fixed Price
Type of Contract:	Purchase Order
Term of Contract:	Cost Not to Exceed (NTE) Ceiling Price
Contract Funding:	USAID
This Procurement supports:	USAID – Energy Secure Philippines Activity
Address Proposal to:	Divina B. Chingcuanco, Chief of Party, ESP RTI International grants@energysecure.ph ; abaqueros@energysecure.ph ; jvitan@energysecure.ph
Date of Issue of RFP:	June 11, 2024
Date Questions from Supplier Due:	June 18, 2024
Date Proposal Due:	June 25, 2024
Approximate Date Purchase Order Issued to Successful Bidder(s):	June 26-28, 2024

Method of Submittal:	
Email to: grants@energysecure.ph ; abaqueros@energysecure.ph ; jvitan@energysecure.ph	
Respond via e-mail with attached document in MS Word / pdf format. The Bidder/Seller agrees to hold the prices in its offer firm for 90 days from the date specified for the receipt of offers, unless another time is specified in the addendum of the RFP/RFQ.	
Solicitation Number:	ESP-RFQ-2024-140

Attachments to RFP:

- Attachment “A” – Commodity Specifications
- Attachment “B” – Instructions to Bidders/Sellers
- All PO Terms and Conditions are listed on our website at forth at:
<https://www.rti.org/sites/default/files/rti-purchase-order-terms-and-conditions-v1.16.pdf>,
<http://www.rti.org/files/PO FAR Clauses.pdf> or for commercial items:
<http://www.rti.org/files/PO FAR Clauses Commercial Items.pdf> (hereinafter the “Terms”).
 Supplier’s delivery of products, performance of services, or issuance of invoices in connection with this purchase order establishes Supplier’s agreement to the Terms. The Terms may only be modified in writing signed by both parties.



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Telephone 919.541.6000 ■ Fax 919.541.5985 ■ www.rti.org

All bidders/sellers are responsible to carefully review each attachment and follow any instructions that may be relevant to this procurement.

Attachment A

Commodity Specifications or Statement of Work

Statement of Work

Indicate a description of the activity/service that is expected from the supplier. Provide product specifications or service expectations (both if applicable). Include deliverables, timelines, and any special terms and conditions.

Description of Activity/Service:

The USAID Energy Secure Philippines (ESP) Activity implements three types of grants under contract namely:

- **Energy Efficiency and Conservation with ESCOs and LGUs**
Support an energy service company (ESCO) who has a partner local government unit (LGU) to design and implement an energy efficiency and conservation (EEC) project that can become a practical guide for scaling up and replicating EEC initiatives in LGUs. LGUs are prime movers in the promotion and implementation of the Philippine EEC Act (RA 11285) and in integrating EEC efforts in the Local Development Plans and Local Energy Plans. These contribute to improving municipal services and increased local energy resilience and sustainability.
- **Innovations to Strengthen Energy Resiliency in the Philippines**
Develop and provide support systems and related services that use renewable energy solutions for policy makers, planners, frontliners and first responders in preparation for and in response to climate-related and human-induced disasters.
- **Women in Energy Leadership, Innovation, and Resilience**
Across energy and infrastructure, USAID is using targeted approaches that focus on increasing equality between women and men throughout the employee lifecycle, from recruiting and retaining female employees to addressing systematic barriers—such as sexual harassment—that prevent women and men from fully contributing to the sectors. These efforts are demonstrating concrete results toward increasing gender equality, women's economic empowerment, energy access, and business benefits. This is a combination of technical assistance, training, and/or other inputs from the ESP team geared towards the achievement of specific objectives that respond to expressed local needs in and contributes to the achievement of stated expected results of USAID ESP. The grant will also involve integration with related activities stated in plans of USAID ESP and its partner subcontractors.

Product or Service Expectations (both if applicable):

Please see **Annex A** for the Product and Service Expectations

Deliverables, Timelines, Special Terms and Conditions:

- Contractors offering installation services may include separate pricing for consideration.

Special Terms and Conditions:

- Suppliers must provide warranty and warranty information for all equipment supplied.
- Valid Business Registration and/or License (SEC, DTI, BIR, Business, etc.)
- VAT Exempted Quotations
- Geocode 937 Compliant

USAID ESP reserves the right to fund any or none of the applications submitted, subject to the availability of funds.

Pricing

Item #	Quantity to be Purchased	Description of Preferred Commodity or Services Specifications	Unit of Measure	Unit Fixed Price (Each)	Total Fixed Price (Each)	Lead Time Availability (Number of days for delivery after the contract is signed)
1						
2						
3						
		VAT Tax				
Total Value						

By signing this attachment, the bidder confirms he has a complete understanding of the specifications and fully intends to deliver items that comply with the above listed specifications.

Signature:

Title:

Date:

Attachment “B”

Instructions to Bidders/Sellers

1. **Procurement Narrative Description:** The Buyer (RTI) intends to purchase commodities and/or services identified in Attachment A. The Buyer intends to purchase the quantities (for commodities) and/or services (based on deliverables identified in a Statement of Work). The term of the Ordering Agreement shall be from Award Date to the Delivery date of the Offeror unless extended by mutual agreement of the parties. The Buyer intends to award to a single “approved” supplier based on conformance to the listed specifications, the ability to service this contract, and selling price. We reserve the right to award to more than one bidder. If an Ordering Agreement is established as a result of this RFQ/RFP, supplier understands that quantities indicated in the specifications (Attachment A) are an estimate only and RTI does not guarantee the purchase quantity of any item listed.
2. **Procuring Activity:** This procurement will be made by **Research Triangle Institute (RTI International)**, located at

RTI International
Unit 1410 One Park Drive,
9th Ave Cor. 11th Drive, BGC, Taguig City

(insert full address of the office)

who has a purchase requirement in support of a project funded by

USAID Philippines

(insert client's name)

RTI shall award the initial quantities and/or services and any option quantities (if exercised by RTI) to Seller by a properly executed Purchase Order as set forth within the terms of this properly executed agreement.

3. **Proposal Requirements.** All Sellers will submit a quote/proposal which contains offers for all items and options included in this RFQ/RFP. All information presented in the Sellers quote/proposal will be considered during RTI's evaluation. Failure to submit the information required in this RFQ/RFP may result in Seller's offer being deemed non-responsive. Sellers are responsible for submitting offers, and any modifications, revisions, or withdrawals, so as to reach RTI's office designated in the RFQ/RFP by the time and date specified in the RFQ/RFP. Any offer, modification, revision, or withdrawal of an offer received at the RTI office designated in the RFQ/RFP after the exact time specified for receipt of offers is “late” and may not be considered at the discretion of the RTI Procurement Officer. The Seller's proposal shall include the following:
 - (a) The solicitation number:
 - (b) The date and time submitted:
 - (c) The name, address, and telephone number of the seller (bidder) and authorized signature of same:
 - (d) Validity period of Quote:

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- (e) A technical description of the items being offered in sufficient detail to evaluate compliance with the requirements in the solicitation. This may include product literature, or other documents, if necessary.
 - (f) If RTI informs Seller that the Commodity is intended for export and the Commodity is not classified for export under Export Classification Control Number (ECCN) “EAR99” of the U.S. Department of Commerce Export Administration Regulations (EAR), then Seller must provide RTI the correct ECCN and the name of Seller’s representative responsible for Trade Compliance who can confirm the export classification.
 - (g) Lead Time Availability of the Commodity/Service.
 - (h) Terms of warranty describing what and how the warranties will be serviced.
 - (i) Special pricing instructions: Price and any discount terms or special requirements or terms (special note: pricing must include guaranteed firm fixed prices for items requested.)
 - (j) Payment address or instructions (if different from mailing address)
 - (k) Acknowledgment of solicitation amendments (if any)
 - (l) Past performance information, when included as an evaluation factor, to include recent and relevant contracts for the same or similar items and other references (including points of contact with telephone numbers, and other relevant information)
 - (m) **Special Note:** *The Seller, by his response to this RFQ/RFP and accompanying signatures, confirms that the terms and conditions associated with this RFQ/RFP document have been agreed to and all of its attachments have been carefully read and understood and all related questions answered.*
4. **Forms:** Sellers (potential bidders or suppliers) must record their pricing utilizing the format found on Attachment “A”. Sellers must sign the single hardcopy submitted and send to address listed on the cover page of this RFQ/RFP.
5. **Questions Concerning the Procurement.** All questions in regards to this RFQ/RFP to be directed to

(insert name of procurement officer)

at this email address:

[grants@energysecure.ph;](mailto:grants@energysecure.ph)
[abaqueros@energysecure.ph;](mailto:abaqueros@energysecure.ph)
jvitan@energysecure.ph

(insert email address of the procurement officer).

The cut-off date for questions is *(insert date)*.

June 18, 2024

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6. **Notifications and Deliveries:** Time is of the essence for this procurement. Seller shall deliver the items or services no later than the dates set forth in the contract that will be agreed by both parties as a result of this RFQ/RFP. The Seller shall immediately contact the Buyer's Procurement Officer if the specifications, availability, or the delivery schedule(s) changes. Exceptional delays will result in financial penalties being imposed of Seller.
7. **Documentation:** The following documents will be required for payment for each item:
 - (a) A detailed invoice listing Purchase Order Number, Bank information with wiring instructions (when applicable)
 - (b) Packing List
 - (c) All relevant product/service documentation (manuals, warranty doc, certificate of analysis, etc.)
8. **Payment Terms:** Refer to RTI purchase order terms and conditions found in <https://www.rti.org/sites/default/files/rti-purchase-order-terms-and-conditions-v1.16.pdf> , <http://www.rti.org/files/PO FAR Clauses.pdf>, or <http://www.rti.org/files/PO FAR Clauses Commercial Items.pdf>. Payment can be made via wire transfer or other acceptable form. Sellers may propose alternative payment terms and they will be considered in the evaluation process.
9. **Alternative Proposals:** Sellers are permitted to offer "alternatives" should they not be able to meet the listed requirements. Any alternative proposals shall still satisfy the minimum requirements set forth in Attachment A Specifications.
10. **Inspection Process:** Each item shall be inspected prior to final acceptance of the item. All significant discrepancies, shortages, and/or faults must be satisfactorily corrected and satisfactorily documented prior to delivery and release of payment.
11. **Evaluation and Award Process:** The RTI Procurement Officer will award an agreement contract resulting from this solicitation to the responsible Seller (bidder) whose offer conforms to the RFQ/RFP will be most advantageous to RTI, price and other factors considered. The award will be made to the Seller representing the **best value** to the project and to RTI. For the purpose of this RFQ/RFP, price, delivery, technical and past performance are of equal importance for the purposes of evaluating, and selecting the "best value" awardee. RTI intends to evaluate offers and award an Agreement without discussions with Sellers. Therefore, the Seller's initial offer should contain the Seller's best terms from a price and technical standpoint. However, RTI reserves the right to conduct discussions if later determined by the RTI Procurement Officer to be necessary.

The evaluation factors will be comprised of the following criteria:

- (a) **PRICE**. Lowest evaluated ceiling price (inclusive of option quantities).
- (b) **DELIVERY**. Seller provides the most advantageous delivery schedule.
- (c) **TECHNICAL**. Items/Services shall satisfy or exceed the specifications described in RFQ/RFP Attachment A.
- (d) **PAST PERFORMANCE** - Seller can demonstrate his/her capability and resources to provide the items/services requested in this solicitation in a timely and responsive manner.
- (e) **OTHER EVALUATION CRITERIA**.

Warranty and Payment Terms

12. **Award Notice.** A written notice of award or acceptance of an offer, mailed or otherwise furnished to the successful supplier within the time acceptance specified in the offer, shall result in a binding contract without further action by either party.
13. **Validity of Offer.** This RFP in no way obligates RTI to make an award, nor does it commit RTI to pay any costs incurred by the Seller in the preparation and submission of a proposal or amendments to a proposal. Your proposal shall be considered valid for 90 days after submission.
14. **Representations and Certifications.** Winning suppliers under a US Federal Contract are required to complete and sign as part of your offer RTI Representations and Certifications for values over \$10,000.
15. **Anti- Kick Back Act of 1986.** Anti-Kickback Act of 1986 as referenced in FAR 52.203-7 is hereby incorporated into this Request for Proposal as a condition of acceptance. If you have reasonable grounds to believe that a violation, as described in Paragraph (b) of FAR 52.203-7 may have occurred, you should report this suspected violation to the RTI's Ethics Hotline at 1-877-212-7220 or by sending an e-mail to ethics@rti.org. You may report a suspected violation anonymously.
16. **The John S. McCain National Defense Authorization Act for fiscal year 2019 - section 889.** RTI cannot use any equipment or services from specific companies, or their subsidiaries and affiliates, including Huawei Technologies Company, ZTE Corporation, Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, and Dahua Technology Company ("Covered Technology"). In response to this request for proposal, please do not provide a quote which includes any Covered Technology. Any quote which includes Covered Technology will be deemed non-responsive. Additionally, if the United States Government is the source of funds for this RFP, the resulting Supplier shall not provide any equipment, system, or service that uses Covered Technology as a substantial or essential component

Acceptance:

Seller agrees, as evidenced by signature below, that the seller's completed and signed solicitation, seller's proposal including all required submissions and the negotiated terms contained herein, constitute the entire agreement for the services described herein.

By: *(Seller Company Name)*

Signature: _____

Title:

Date:

ANNEX A

Item	Particulars	Qty.	Unit	Unit Cost	Amount
1	General Requirements				
	1.01 Mobilization (freight & handling)	5.00	lot		
	1.02 Engineering Drawings and Documents	5.00	lot		
	a. As-Plan and As-Built Drawings: Detailed electrical plans and schematic diagram, signed and approved				
	b. Compilation of Test Reports, Warranty Certificates, Product Brochures				
	c. Operations and Maintenance Manual				
2	Supply				
	2.01 Solar Panels, Bi-facial, 540Wp, Brand: SunPower P6	140.00	pcs.		
	2.02 Solar Panels, Monolith	140.00	pcs.		
	2.03 PV mounting structure, steel frames, and accessories (railings, clamps, etc.)	7.00	lot		
	2.04 Battery storage with MPPT charge controller. Total capacity: 50kWh, Type: LiFePO4 batteries, 48V, 200Ah	4.00	lot		
	2.05 Lithium Battery. Total capacity: 16.40kWh	1.00	pc		
	2.06 Lithium Battery. Total capacity: 15kWh (total 30 kWh)	2.00	pcs.		
	2.07 Inverter, Single Phase, Hybrid On-Grid/ Off-Grid, 15kW	2.00	pcs.		
	2.08 Inverter, Single Phase, Hybrid On-Grid/ Off-Grid, 10kW	3.00	pcs.		
	2.09 Inverter, Single Phase, Hybrid On-Grid/ Off-Grid, 5kW	7.00	pcs.		
	2.10 Battery Management System (BMS)	7.00	lot		
	2.11 Deployable panel board, circuit breakers, switches, conduit, cables and accessories for the MES container	4.00	lot		
	2.12 Combiner box	1.00	set		
	2.13 Alu. Module Mounting Structures	1.00	set		
	2.14 PV Cables and wires	1.00	lot		
	2.15 AC Breakers and System Protection	1.00	lot		
	2.16 DC Breakers and System Protection	1.00	lot		
	2.17 Electrical conduits, Accessories, etc.	1.00	lot		
	2.18 Custom Electric Outboard Propulsions	1.00	lot		
	2.19 IT Components 1	1.00	lot		
	2.20 IT Components 2	1.00	lot		
	2.21 Cooling System, Propulsion Parts, Auxiliaries and Consumables	1.00	set		
	2.22 Mechanical and Structural Parts	1.00	lot		
	2.23 Bilge Pump	1.00	lot		
	2.24 Electric Motor	1.00	set		
	2.25 Instrumentations and Controls	1.00	lot		
	2.26 DC-DC Converter	1.00	lot		
	2.27 Inverter Charger	1.00	lot		
	2.28 Solar Charge Controller	1.00	lot		
	2.29 CCS1	1.00	lot		
	2.30 Cold storage (80-100 liter)	1.00	lot		
3	Refurbishment				
	3.01 Supply and refurbishment of mobile container with trailer bed (chassis & wheels) 20-ft. mobile container with trailer bed (chassis & wheels) Inclusions: 1hp air-conditioning unit, ventilation, conduits and grounding	4.00	lot		
	3.02 Trimaran/Catamaran Boat Hull; Boat Assembly Team & RENAMARE - 15 to 18 passenger capacity including crew	1.00	lot		
4	Installation, Testing and Commissioning				
	4.01 Installation, testing and commissioning of solar panels, inverter, battery storage, BMS, and protective	4.00	lot		
	4.02 Supply and installation of load-side inlet and Emergency Panel Board at deployment site -at least 100-meter royal cord cable	4.00	lot		
	Installation, testing and commissioning of solar panels, inverter, battery storage, BMS, and protective devices for Catamaran/Trimaran	1.00	lot		
	4.03 MARINA Boat Registration - Private Use (8k) and Commercial (20k)	1.00	lot		
	4.04 Coast Guard Stencil Registration	1.00	lot		
	4.05 Boat Insurance	1.00	lot		
5	Training and After-sales Support				
	5.01 Conduct training of the beneficiaries Operations and Maintenance Team.	4.00	lot		
	5.02 After-sales Support Team shall stay on-site after deployment date to ensure the smooth operation of the MES.				
	5.03 24/7 after-sales support through SMS, call, or online.				
6	OTHERS				
	6.01 Contractors to list down all needed items which are not reflected in the BOM but deemed necessary for the project accomplishment.	4.00	lot		