Appendix A - Proposal Response Forms

Several sections of the RFP require the use of Response Forms, which are provided in this Appendix. **The Proposer must use the Response Forms when indicated and include in the appropriate section.** Unless otherwise instructed, do not retype or alter these forms.

[Appendix A - Proposal Response Forms 1](#_Toc109996831)

[Form A: Contractor/Subcontractor Information 2](#_Toc109996832)

[Form B: Contractor Financial Qualifications 4](#_Toc109996833)

#### Form A: Contractor/Subcontractor Information

*Complete a copy of this form for each Contractor and Subcontractor.*

1. Contractor/Subcontractor Name:
2. Prime Contractor? \_\_\_\_ Yes \_\_\_\_ No
3. Describe the nature of the Contractor’s organization (individual, partnership or corporation; private or public; profit or non-profit).
4. Local address:
5. Headquarters Address:
6. Identify the Contractor Representatives for this Proposal. Include the telephone number, email address and mailing address for each designated representative.

|  |  |  |
| --- | --- | --- |
| Name | Title | Contact Information |
|  |  |  |
|  |  |  |
|  |  |  |

1. Provide the following information on the Proposer’s authorized negotiator:

Name/Title

Contact Address

Phone Number

Email

1. In what year was the company formed?
2. For how many years has the company provided public safety systems?
3. Has the company worked with other public safety agencies in the State of California? Additionally, please include specific California references on Form C.
4. List other businesses in which the company is involved.
5. Is the company a subsidiary or owned by a larger company? If so, describe the parent company and the relationship of the company to the parent company.
6. How many employees does this company have?

Nationwide (total): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

In the office serving Salinas: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. For what length of time is your proposal valid (minimum 240 days)? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
2. Has the Contractor (or Subcontractor) been involved in litigation completed (or currently involved in litigation) within the past five years? If so, state for each case of litigation:
   1. The nature of the litigation
   2. Whether the case settled or went to trial
   3. The outcome of the litigation, unless it was governed by a confidentiality agreement (if so, please indicate as such)

#### Form B: Contractor Financial Qualifications

1. What was the Contractor’s annual gross revenue and net profit percentage during the last three fiscal years?

|  |  |  |
| --- | --- | --- |
|  | **Annual Gross Revenue** | **Net Profit** |
| Fiscal Year 2021 |  |  |
| Fiscal Year 2020 |  |  |
| Fiscal Year 2019 |  |  |

1. Provide the following for at least one bank reference.

|  |  |
| --- | --- |
| **Bank Name:** |  |
| **Address:** |  |
|  |  |
|  |  |
| **Phone:** |  |
| **Contact:** |  |