

Questions and answers for procurement of Forage machineries – RFQ ETA-AA-25-035-GRT

- I. Sourcing Brand: - Your bid document requires the brands JOHN DEERE or CASE IH, does this show it is already prearranged with the indicated sourcing brands? A must to offer either of the two brand or does it invite from other sources?

Answer:

- While the RFQ referenced specific brands, the phrase “**or equivalent**” was included to allow bidders to propose other reputable, high-quality brands that fully meet the required technical specifications and performance standards.

2. Is there any possibility to offer partially or is it a must to offer the indicated Items as a whole lot? (Hay Baler, Chopper, Grass mower, Silage wrapper Machine, Shoulder Type Mower / Handheld Mini Harvester)

Answer:

- Yes, the **RFQ allows partial submissions.**

3. Payment Term: - Your bid document strictly requires payment to be made after delivery and acceptance as per RTI procurement and DOS Regulations. Our experience is 30/70 %, meaning since the goods will be imported by our company by opening LC the purchaser will pay advance payment 30% of the total bid amount and the remaining will be paid after delivery and acceptance of the goods, Is there any possibility of accepting and to pay an advance payment 30% during contract agreement?

Answer:

RTI requires confirmation to bidders for acceptance or rejection of payment terms on the RFQ, which will be evaluated as part of the technical and financial assessment. RTI's standard policy is payment on delivery as reflected in our evaluation criteria. Any request for advance would require strong justification and must undergo additional vetting. Requests for deviations from this policy will be considered on a case-by-case basis for shortlisted vendors.

4. Chopper

 - A. What does detachable header mean? Do you need a different header to one chopper machine? Please make it clear

Answer:

- The header (front cutting unit) must be detachable rather than permanently fixed. It should be attached during harvesting and removed once the task is completed.

- The header should be interchangeable within the same machine series and designed for quick or tool-free mounting to allow fast detachment and reattachment.

B. What type of material will be chopped? Dry or green fodder?

Answer:

- The chopper is intended for harvesting green forage such as grass and maize. It must operate efficiently on green material.

C. Does it mean free from belt and chain? Does it mean only gear driven required?

Answer:

- The header/chopper should be gear-driven. Gear systems are acceptable as long as the design minimizes manual adjustments, with a fully gear-driven option preferred where applicable.

D. Do the customers have trailers to collect & transport the chopped material?

Answer:

- The vendor is not expected to include additional trailer. The chopper's role is only limited to harvesting and chopping. Collection and transport of chopped material will be handled by a separate trailer or transport vehicle.

5. Disc Mower

A. Do the customer need conditioner to be fixed with mower for fast drying of mowed material?

Answer:

- For mowing operations, a tractor-mounted mower alone is sufficient because its purpose is to cut the grass at maturity stage. A conditioner is not required to achieve the desired drying of the mowed material.