

Feed the Future Ethiopia Transforming Agriculture
Call to Participate in Partnerships to Drive Innovation, Build Capacity, and
Scale Impact in Ethiopia's Food and Agriculture System

ANNUAL PROGRAM STATEMENT (APS) No.: APS-ETA-2025-002

Title	Partnerships to Drive Innovation, Build Capacity, and Scale Impact in Ethiopia's Food and Agriculture System
APS No	APS-ETA-2025-002
To download the APS Application form	Applicants will complete an Initial Interest Application form to include a 300-to-500-word summary of the proposed partnership (Step 1). Successfully evaluated Initial Interest Application forms will be invited to submit Concept Note. Concept notes can only be submitted under this APS <u>after</u> there has been direct communication between the project and the eligible entity and Feed the Future Ethiopia Transforming Agriculture's Chief of Party or Deputy Chief of Party provides an email inviting the applicant to submit a concept note (Step 2).
Any questions please email	grantseta@rti.org
Submit Initial Interest Application Forms to	https://ee.kobotoolbox.org/x/tqJhWjQ
Date of Issue	July 07, 2025
Deadline to Submit Questions	Organizations should submit their questions as soon as possible. Questions will be responded to on monthly basis. The final deadline for questions is November 30, 2025, at 17:00 East Africa Time. While Feed the Future Ethiopia Transforming Agriculture will certainly review and respond to questions throughout the process, past experience indicates that developing and submitting questions as early as possible is of tremendous value to prospective partners. Please note that questions that reveal a need for clarification of matters in the APS will be responded to on Frequently Asked Questions (FAQs) via email and posted publicly at www.rti.org/rfp.
Response to Questions published	Responses to questions will be published via email and at www.rti.org/rfp . Feed the Future Ethiopia Transforming Agriculture will update the FAQ at a minimum of a monthly basis, and/or issue an amendment to this APS to address recurring questions or areas of confusion.
Date Applications are Due	Interested parties are encouraged to apply as soon as possible. Applications will be reviewed on a rolling basis with a final deadline of December 30, 2025, at 17:00 East Africa Time.
Eligible Activities	Under this APS, Feed the Future Ethiopia Transforming Agriculture seeks to channel resources to increase access to healthy diets. Proposed concepts should align with one or more of the objectives indicated in Section 1, Eligible Activities . Within these eligible activities, applicants must be working in one of the eligible

	commodities listed in Annex A and supporting and/or sourcing from one or more of the focus woreda listed in Annex B .
Eligible Applicants	Applicants should be a private sector or non-governmental organization (NGO) with an existing business interest or experience in food security, agricultural development, input supply, food marketing, or processing that is legally organized under the laws of Ethiopia, with its principal place of business or operations in Ethiopia that are further defined under Section 2 of this APS. Applicants must also: - Be legally and formally constituted under the laws of Ethiopia at the time of application. - Be registered with Government of Ethiopia (submit registration certificate). - Be tax compliant with government of Ethiopia tax regulations (Submit renewed business license for private business) - Contribute a minimum of 20% cost leveraging. - Be willing to 1) collaborate with Feed the Future Ethiopia Transforming Agriculture data reporting requirements and 2) collaborate and consider the recommendations set forth by Feed the Future Ethiopia Transforming Agriculture's technical team to improve food security gaps. Applications from organizations that do not meet the above eligibility criteria will neither be reviewed nor evaluated for consideration for Step 2.
Application Process	Below is an overview of the application and selection process, which is fully defined in Section 4 of this APS. <u>STEP 1:</u> Eligible and interested parties will submit an Initial Interest Application form which includes a 300-to-500-word summary of the proposed partnership. <u>STEP 2:</u> Feed the Future Ethiopia Transforming Agriculture evaluates Initial Interest submissions to determine those successful and who will be invited to submit concept note. Selected entities will submit a 1,500-word partnership concept note using the addendum provided in the invitation. <u>STEP 3:</u> Feed the Future Ethiopia Transforming Agriculture evaluates concept note applications on a rolling basis. <u>STEP 4</u> - Partners as appropriate, jointly determine their collaboration and the detailed specifics regarding their respective roles and responsibilities in the collaboration (i.e., the development of a full program description and budget). <u>STEP 5</u> - If co-creation results in a collaboration worth pursuing and funding, the partners will finalize the development and negotiation of an assistance award appropriate to the collaboration. <i>Issuing this APS does not constitute an award commitment on the part of Feed the Future Ethiopia Transforming Agriculture, nor does it commit the project to pay for the costs incurred in the submission of an application. Please note that applying for this APS or being selected as an eligible applicant under this APS does not mean any type of assistance is being awarded.</i>
Review Criteria	Factors that will be considered when evaluating Initial Interest Application Forms are (1) organizational status (2) scale (3) alignment (4) investment. See Feed the Future Ethiopia Transforming Agriculture's detailed criteria in Section 4 .

APS Application Package

Application to Participate in Partnerships to Drive Innovation, Build Capacity, and Scale Impact in Ethiopia's Food and Agriculture System

Dear Applicant:

Feed the Future Ethiopia Transforming Agriculture project is a 5-year project aimed to increase access to healthy diets, particularly for women and children, by improving competitiveness, inclusiveness, and resilience of the Ethiopian food and agriculture system. Feed the Future Ethiopia Transforming Agriculture uses a nutrition-led approach to reorient Ethiopia's food system to address the desirability and convenience needs of consumers, particularly women, so they will purchase and consume more nutritious foods. Feed the Future Ethiopia Transforming Agriculture works to make key nutritious foods more available and increase household incomes so families can purchase these foods. Feed the Future Ethiopia Transforming Agriculture seeks to catalyze impact across more than 170 woredas.

Feed the Future Ethiopia Transforming Agriculture is seeking applications to participate in partnerships to implement activities that lead to the increased access to healthy diets, particularly for women and children, by improving the competitiveness, inclusiveness, and resilience of the food and agriculture systems in Ethiopia. Grant agreements will be awarded and implemented in accordance with US Government regulations and Feed the Future Ethiopia Transforming Agriculture's management policies.

The Application Package includes:

Section 1.	Eligible Activities
Section 2.	Eligible Organizations
Section 3.	Leverage
Section 4.	Application Information
Section 5.	Award Information
Section 6.	Questions
Annex A.	Eligible Commodities
Annex B.	Focus Woreda

This APS is not a Request for Applications (RFA) or a Request for Proposals (RFP). Instead, the APS requests Initial Interest Application form submissions. Feed the Future Ethiopia Transforming Agriculture will evaluate Initial Interest Application forms and select those deemed successful, to be invited for submission of a concept note and the subsequent co-creation process set forth under this APS.

In addition, the APS is not supported by specific funds. Feed the Future Ethiopia Transforming Agriculture reserves the right to fund any or none of the concepts submitted under this APS.

All questions and APS Application Forms must be submitted to Grantseta@rti.org.

Thank you for your interest in collaborating with Feed the Future Ethiopia Transforming Agriculture.

1 Eligible Activities

The Feed the Future Ethiopia Transforming Agriculture activity recognizes that private enterprise and markets are important drivers of social and economic development outcomes. Feed the Future Ethiopia Transforming Agriculture's private sector engagement approach stresses on various ways to achieve its objectives by cooperating with the private sector to develop and advance market-based approaches to drive sustainable economic growth and foster widespread agricultural development. This requires joint identification and definition of key business and development problems and opportunities; the development and co-creation of market-based and market-oriented approaches to solve those problems and seize those opportunities; and the facilitation and implementation of such approaches.

The purpose of this APS is to develop innovative solutions to development and agribusiness challenges through partnerships with private sector firms and NGOs operating in Ethiopia to align with the aim to increase access to healthy diets by improving the competitiveness and resilience of the Ethiopian food and agriculture system. The specific priority set in this APS is to identify strategic partners that can bring spillover effects, generate highly scalable second movers with replicable impacts, and ensure a sustainable market system to targeted micro, small and medium enterprises (MSMEs) and beneficiaries.

Feed the Future Ethiopia Transforming Agriculture seeks to develop innovative, cost-efficient and effective partnerships that are based and built upon the complementary or overlapping interests and objectives of Feed the Future Ethiopia Transforming Agriculture and eligible organizations toward the achievement of the following development objectives:

Objective 1: Increase availability of safe, diverse, nutritious foods

Desired partnerships under this objective may include, but are not limited to, partnerships that:

- Strengthen commercial relationships with agricultural producers, input suppliers, cooperatives, and food processors. Such as through extension systems, market offtake agreements, digital information services, contract farming and out growers' schemes.
- Upgrade technical and business practices such as microdoser equipment installation and premix suppliers to increase the availability of fortified flour.
- Strive to ensure food safety and quality standards that ultimately contribute to food security and international markets development.
- Develop user-friendly technologies and innovations such as mechanization service and food processing interventions.

Objective 2: Increase incomes in the food and agriculture

Desired partnerships under this objective may include, but are not limited to, partnerships that:

- Develop private sector solutions to support the overall growth and competitiveness of businesses.
- Create opportunities for food and agriculture supply better alignment with market demand by improving supply chain management.

Objective 3: Increase convenience and desirability of safe, diverse, nutritious foods

Desired partnerships under this objective may include, but are not limited to, partnerships that:

- Strengthen networking and collaboration among agriculture and food MSMEs within the system such as integrated agricultural production with forward integration interventions with targeted consumers to facilitate ways for food security.
- Expand new product formulations and new value addition propositions with marketing and promotional activities to increase consumer preferences for targeted food products.

Proposed partnerships may target one or more of these objectives. Within these objectives, applicants must be working in one of the commodities listed in **Annex A** and supporting and/or sourcing from one or more of the woreda listed in **Annex B**. Feed the Future Ethiopia Transforming Agriculture looks to partner with the private sector and/or NGOs, because they have the greatest potential to contribute resources to generate sustainable and scalable development outcomes. The Activity wants to identify opportunities to engage these partners to leverage long-term commercially viable gains.

Please note that Feed the Future Ethiopia Transforming Agriculture grant funds will not be used to support any of the following:

- Construction, infrastructure, renovation, or rehabilitation projects of any kind.
- Vehicles including cars, motorbikes, and trucks
- Ceremonies, parties, celebrations, or “representation” expenses.
- Prohibited goods under US government regulations, including but not limited to the following: abortion equipment and services, luxury goods, alcoholic beverages, police and military equipment.
- Purchases or goods or services restricted or prohibited under the prevailing USG Foreign Policy restricted countries.
- Any purchase or activity which has already been made.
- Purchases or activities unnecessary to accomplish grant purposes as determined by the Feed the Future Ethiopia Transforming Agriculture.
- Prior obligations of and/or, debts, fines, and penalties imposed on the Grantee.
- Purchase of secondhand goods or used machinery unless prior approval has been given by Feed the Future Ethiopia Transforming Agriculture based on sound justification.
- Creation of endowments.

Feed the Future Ethiopia Transforming Agriculture may, with prior US government approval, allow for procurement of restricted Agricultural commodities, seeds, fertilizers, veterinary medicines, pharmaceuticals, and pesticides.

2 Eligible Organizations

Collaborations supported under this APS must involve cooperation between Feed the Future Ethiopia Transforming Agriculture and the private sector or non-profit entities with **existing business interest or experience in food security, agricultural development, input supply, food marketing or processing**. In addition, an award to an implementer cannot be issued unless the award results from direct communication and co-creation between Feed the Future Ethiopia Transforming Agriculture and at least one of the types of **private sector or non-governmental organizations (NGOs)** in this section. For the purposes of this APS, a private sector or NGO is defined as an organization legally organized under the laws of Ethiopia, with its principal place of business or operations in Ethiopia, that meets one or more of the following requirements:

- Private for-profit, commercial entities such as a business, corporation, medium and large enterprises or private firm;
- Cooperatives and Unions;
- Private foundations affiliated with private for-profit, commercial entities;
- Private finance providers, intermediaries, or financial institutions, including banks, private investment firms, mutual funds, private equity funds, pension funds, and insurance companies;
- Private business or industry associations, including but not limited to chambers of commerce and related types of entities, provided the members are entities, not individuals.
- Non-governmental organizations (NGOs) that have a proven track record of supporting private sector partners, services, and agribusiness commercialization with smallholder farmers.

Further, applicants must also:

- Be legally and formally constituted under the laws of Ethiopia at the time of application.
- Be registered with Government of Ethiopia (submit registration certificate).
- Be tax compliant with government of Ethiopia tax regulations (submit renewed business license and tax identification number).
- Contribute a minimum of 20% cost leveraging.

Applicants must be willing to 1) collaborate with Feed the Future Ethiopia Transforming Agriculture data reporting requirements and 2) collaborate and consider the recommendations set forth by Feed the Future Ethiopia Transforming Agriculture's technical team to improve food security gaps.

Note: Parastatals, public colleges and universities, and government-owned companies do not qualify under this APS. Individuals are not eligible to apply.

3 Leverage

Leverage, exclusive of cost-share, refers to all reasonably quantifiable non-US government resources, including cash and in-kind resources, that are expected to be mobilized for and applied to a program that US government is supporting or advancing. Reasons to leverage include improving the scope and nature of program outcomes and results; achieving appropriate levels of risk-sharing among partners; advancing successful implementation; ensuring the efficient and effective application of partner expertise and capabilities; addressing technical gaps and interdependencies; and fostering engagement, commitment, and confidence among the partners.

Hence, **there is a 20% minimum leverage requirement under this APS, but higher leverage is encouraged from all applicants.** Priority will be given to applicants that can provide a meaningful contribution to the cost of the proposed activities. Applicant contributions can be in the form of cash (such as capital or loans), infrastructure, property, equipment, new staff, and others directly used for the proposed activity. Standard operational costs will not be considered as part of the contribution.

The applicant can propose mobilization of additional financial resources, such as equity or debt that will come from other sources including, formal financial institutions such as commercial banks, individuals, other companies, funds and foundations, and bilateral or multilateral organizations.

Applicants must demonstrate that their contributions will, in most cases, be “incremental” to the “new” effort associated with the grant. However, if the applicant can successfully demonstrate that

this was a recent direct investment then considerations will be made on how to accept this leverage on a case-by-case basis.

4 Application Information

Under this APS, the development of collaborations between Feed the Future Transforming Agriculture and the private sector takes place through the six-step process outlined below.



Questions regarding the process can be sent to the Grants Team at grantseta@rti.org.

Responses to questions will be published at www.rti.org/rfp. Feed the Future Ethiopia Transforming Agriculture will update the FAQ at a minimum of a monthly basis.

NOTE: Do not submit a concept note under this APS unless Feed the Future Ethiopia Transforming Agriculture sends an email to your organization that indicates the activity's interest to review a concept.

4.1 PROCESS STEP 1: ENGAGE AND EXPLORE COLLABORATION POSSIBILITIES

All interested entities are asked to complete an Initial Interest Application Forms (<https://ee.kobotoolbox.org/x/tqJjhWjQ>) which includes a 300 to 500 word summary of the proposed partnership concept. The summary should describe a) the entity, b) describe what the entity is seeking to achieve through partnership and c) briefly indicate why the entity is interested in collaborating with the Activity to advance the objectives set forth in this APS.

Initial Interest Application Forms will be screened and recommended for Step 2 based on the following key questions:

- **Organizational Profile**
 - Is the organization a private sector or non-profit entity?
 - Does the organization have an existing business interest or experience in food security, agricultural development, input supply, food marketing or processing?
 - Does the organization have its principal place of business or operations in Ethiopia?
 - Is the organization legally and formally constituted under the laws of Ethiopia at the time of application (submit registration certificate)?
 - Is the organization tax compliant with government of Ethiopia tax regulations (Submit renewed business license and TIN)?
- **Scale**

- Does the organization have more than 25 full time staff in its Ethiopian business or affiliates? Affiliates can be defined as employees of a parent company not based in Ethiopia.
- Does the organization have a history of commercial product sales or services in Ethiopia for at least the past two years?
- **Alignment**
 - Is the organization proposing to work in an eligible commodity as defined in Annex A of this APS?
 - Is the organization proposing to support and/or source from one or more of the focus woreda as defined in Annex B of this APS?
 - Is the organization proposing a partnership aligned to the programmatic goals and activities defined in Section 1 of this APS?
- **Investment**
 - Is the organization currently profitable and financially secure (summary of turnover, key investments, loans)?
 - Is the organization willing to contribute a minimum of 20% cost leveraging?

Feed the Future Ethiopia Transforming Agriculture will post a FAQ on www.rti.org/rfp. Feed the Future Ethiopia Transforming Agriculture will update the FAQ at a minimum of a monthly basis to address questions/areas of confusion. However, if prospective partners have similar questions, or if any given conversation indicates that the content of this APS or an addendum to this APS is unclear in a manner that limits Feed the Future Ethiopia Transforming Agriculture's ability to achieve its objectives under this APS or an addendum to this APS, Feed the Future Ethiopia Transforming Agriculture will issue an amendment to this APS to addressing these needs.

None of Feed the Future Ethiopia Transforming Agriculture's communication provided by this APS should be interpreted as a commitment to making an award. A commitment of funding is only made when an award agreement is signed by an authorized RTI representative, and all required US government approvals received.

4.2 PROCESS STEP 2: CONCEPT SUBMISSION

If, following a review of the submitted Initial Interest Application Form, an opportunity to collaborate is identified and this APS is deemed the best way forward, Feed the Future Transforming Agriculture's Chief of Party or Deputy Chief of Party will send an email conveying the project's interest to review a concept under the APS, which will include detailed instructions for the concept note submission. **Concepts can only be submitted under this APS after any organization passes the Process Step 1 screening and Feed the Future Ethiopia Transforming Agriculture provides a confirmation email indicating interest to review a concept.**

Concepts should be submitted to grantseta@rti.org by the eligible entity collaborating with Feed the Future Ethiopia Transforming Agriculture. When submitting the concept, the applicant should submit the concept as a reply to the confirmation email received from Feed the Future Ethiopia Transforming Agriculture that indicates the project is interested to review a concept.

The concept note conveys initial ideas regarding a proposed collaboration. As the co-creation process continues, the ideas and approaches may evolve as the partners determine the most

appropriate way to work together to address the problems, challenges, issues, and opportunities in question.

After Feed the Future Ethiopia Transforming Agriculture indicates interest to review a concept note, the project and eligible prospective partners remain free to communicate about and further co-create the potential collaboration. While Feed the Future Ethiopia Transforming Agriculture personnel cannot write or edit drafts of the concept, Feed the Future Ethiopia Transforming Agriculture personnel may continue to communicate with prospective partners with regard to the nature and scope of the potential collaboration.

4.3 PROCESS STEP 3: CONCEPT REVIEW

Concept review under this APS will determine whether Feed the Future Ethiopia Transforming Agriculture will continue working with the prospective entity to further develop the collaboration proposed in the concept submission. Concepts submitted under this APS will be reviewed by one or more of the Feed the Future Ethiopia Transforming Agriculture technical personnel involved in developing the potential collaboration.

Concept papers must be submitted by the closing date and time in the invitation email but will be reviewed on a rolling basis.

Prior to making any determinations regarding the concept, the technical officer(s) (and other project personnel they elect to involve) are free to communicate directly (via phone, email, video chat or in-person meetings) with the applicant regarding the concept. This includes but is not limited to asking clarifying questions, seeking additional details, or otherwise communicating to make sure Feed the Future Ethiopia Transforming Agriculture understands the concept well enough to make a determination.

When determining whether Feed the Future Ethiopia Transforming Agriculture will work with the eligible applicant to develop the collaboration in the concept submission, the technical personnel will consider three questions:

1. Does the concept provide the information requested in the concept note invitation email?
2. Is the proposed collaboration consistent with the purpose of this APS as set forth in Section 1?
3. Are the potential outcomes and results of the proposed collaboration likely valuable enough for the technical team to continue with the co-creation process under the APS?

If the answer to the three questions above is yes, and the proposed collaboration would likely involve an award of US government funding, the technical officer(s) will consult the grants team to clarify funding availability and parameters. If the funding situation allows for Feed the Future Ethiopia Transforming Agriculture to continue with co-creation, the Chief of Party or Deputy Chief of Party will send an email to the applicant, indicating that the technical team wishes to continue with the co-creation of the collaboration.

The email will serve as full and sufficient documentation of the determination to continue co-creation with the applicant under this APS. **While this email indicates Feed the Future Ethiopia Transforming Agriculture's good faith interest in co-creating a collaboration worthy of US government support, this email is not a commitment to making an award.**

If the answer to any of the three questions above is no, the technical office may request a revised concept submission or decide not to pursue further co-creation of the collaboration under the APS.

If concept revision is requested, the grants team will communicate that request via email to the applicant. The email will highlight the matters to be addressed in the revised concept. Consistent with the concept development conversations noted above, the technical personnel may communicate with the applicants as the revised concept is developed.

If the technical office decides to not pursue further co-creation of the collaboration, the grants team will send a short email to the applicants, indicating that the technical team does not wish to continue with the co-creation of the collaboration at this time. The email will note the primary reasons for the decision and will serve as full and sufficient documentation of the determination to not continue co-creation with the applicant under this APS.

None of the partners will be asked to submit a “full application” of the type used in more traditional federal assistance award processes. Rather than issue a Request for Full Application or Notice of Funding Opportunity to any of the partners involved in co-creating the collaboration, Feed the Future Ethiopia Transforming Agriculture will use the communication opportunities during co-creation to ensure the partners are aware of any information needed to draft the award.

4.4 PROCESS STEP 4: CO-CREATION

Following a favorable review of the concept note submitted under section 3, Feed the Future Ethiopia Transforming Agriculture and the applicant will continue co-creation to develop a collaboration that warrants funding. At this stage, they will continue co-creation to determine specific roles and responsibilities; activities to be conducted; decision-making and governance approaches (as appropriate); what resources will be provided and how they will be applied; key program implementation factors and interdependencies; outcomes and results to be achieved; timelines; milestones (as appropriate); pricing and payments related to achieving identified milestones (as appropriate); prospective monitoring and evaluation approaches; and other matters the partners identify need to be resolved before the partners can commit to and implement the co-created collaboration.

During this portion of the process, Feed the Future Ethiopia Transforming Agriculture and the partner will also assess and determine the type of award agreement that is best suited to the proposed collaboration, jointly write the program description that would be included in the resulting agreement, and work together to ensure that any other information and material needed to develop and draft an award are provided.

Given the co-creation process under this APS, pricing, costs and budgets are discussed, assessed and developed as part of the co-creation conversations; the final budget comes as a result of the collaborative conversations. The ongoing joint and collaborative conversations and decisions regarding costs and pricing and whether the costs and pricing are appropriate, and the draft and final budgets will reflect these conversations and decisions. This will also reflect funding availability.

4.4.1 Co-creation considerations

- The technical team will work to ensure that any collaboration co-created with the partners is consistent with the purpose of this APS as set forth in Section 1 and offers outcomes and results that are valuable enough to Feed the Future Ethiopia Transforming Agriculture

to warrant the potential award of US government funding. These core interests will be central considerations as the technical team works with the applicant to determine the specifics of the potential collaboration. As a result, the technical team may seek to incorporate and require substantive elements, and programming approaches they deem appropriate to achieving Feed the Future Ethiopia Transforming Agriculture's interests through the collaboration. This may include specific technical approaches; resource leveraging; pay for performance or pay for results arrangements; or other matters as appropriate.

- Co-creation conversations under this APS must consider whether and how leverage (resources contributed by entities listed in Section 3 above), as well as leverage from other types of partners, might increase the effectiveness of the collaboration.
- Feed the Future Ethiopia Transforming Agriculture only enters collaborations with organizations and individuals who exhibit fiscal responsibility, character, and integrity. To make this determination regarding potential partners, Feed the Future Ethiopia Transforming Agriculture undertakes due diligence. The extent of and approach to the due diligence will vary depending on the context and the potential partners.
- Feed the Future Ethiopia Transforming Agriculture and the applicant are free to include other entities in the cocreation conversations; if appropriate. The inclusion of additional partners in subsequent conversations can be valuable to understanding ways in which Feed the Future Ethiopia Transforming Agriculture and the applicant can collaborate, but inclusion of additional partners in such conversations is at the discretion of Feed the Future Ethiopia Transforming Agriculture and the applicant.

4.5 PROCESS STEP 5: FINALIZE AND ISSUE AWARD

Based on Step 4, if the co-creation results in a collaboration worth pursuing and funding, the partners will finalize the development and negotiation of an assistance award appropriate to the collaboration. At this time the technical team will document support to proceed to award by sending an email to the Chief of Party and Deputy Chief of Party, with a copy to the grants team. **This email documents the technical determination that an award is warranted; no other documentation will be required under this APS.**

All awards remain subject to US government review and approval prior to final issuance.

5 Award Information

The APS is unfunded. Feed the Future Ethiopia Transforming Agriculture reserves the right to make or not to make awards through this APS. The actual number of assistance awards, if any, under this APS is subject to the availability of funds and the interests and requirements of Feed the Future Ethiopia Transforming Agriculture as well as the viability of the concepts received and the collaborations co-created under this APS. There is no predefined minimum or maximum number of partners or partnerships Feed the Future Ethiopia Transforming Agriculture will support through this APS. There is no ceiling on how much funding can be programmed through this APS. The issuance of this APS satisfies all relevant USG requirements with regard to competition and eligibility.

Issuance Period

The APS seeks partnership proposals through December 30, 2025. If Feed the Future Ethiopia Transforming Agriculture decides to make an award in response to a concept submitted under this APS, Feed the Future Ethiopia Transforming Agriculture has until two years after the concept was received to make such an award. It is expected that awards issued to support activity implementation under a proposed collaboration will have an estimated period of performance from 12 to 24 months.

Addenda

While this APS serves as a general solicitation for private sector collaboration concepts, Feed the Future Ethiopia Transforming Agriculture may issue an addendum to solicit concepts related to their specific priorities, objectives, and programs. The communication freedoms, co-creation opportunities and processes, and concept submission and review approaches set forth under this APS apply to all addenda. For example, no additional review processes, evaluation committees, or decision documentation will be required.

Type of Awards

Grants awarded under this APS will primarily be Fixed Amount Award grants (FAA) or in-kind grants, or hybrid FAA and in-kind grants.

Under FAA grants, Feed the Future Ethiopia Transforming Agriculture will make payments based on submission and acceptance of specific verifiable milestones. Once an award is issued, it will include a fixed price payment schedule with milestones and deliverables negotiated during the final application and award process.

Under in-kind grants, goods and/or services will be procured directly by RTI and provided to the grantee.

In exceptional circumstances, Feed the Future Ethiopia Transforming Agriculture may consider a cost reimbursement type of grant mechanism.

Award Amounts

There is no minimum or maximum financial contribution that may be requested by prospective applicants from Feed the Future Ethiopia Transforming Agriculture under this APS. However, the prospective results of any collaboration proposed under this APS should be significant enough to warrant the level of funding requested, as well as the Feed the Future Ethiopia Transforming Agriculture and partner level of effort needed to manage the activities and award in question.

Unique Entity Identifier (UEI)

Although it is not required to be submitted with the APS application, successful applicants under this APS will be required to provide their UEI number before a grant award is issued. If the applicant already has a UEI number, it should be included in the application. Applicants are encouraged to obtain their UEI number through registration in SAM (<https://www.sam.gov>).

Feed the Future Ethiopia Transforming Agriculture may periodically amend this APS, as necessary or appropriate. Any such amendments will be posted publicly at www.rti.org/rfp.

6 Questions

Questions regarding the substance and objectives of this APS should be directed to grantseta@rti.org.

Organizations should submit their questions as soon as possible. The final deadline for questions is **November 30, 2025, at 17:00 East Africa Time**. While Feed the Future Ethiopia Transforming Agriculture will certainly review and respond to questions throughout the process, past experience indicates that developing and submitting questions as early as possible is of tremendous value to prospective partners. Please note that questions that reveal a need for clarification of matters in the APS will be responded to on Frequently Asked Questions (FAQs) via email and posted publicly at www.rti.org/rfp.

Annex A. Eligible Commodities

S/N	Commodity
1	Wheat
2	Maize
3	Chickpea
4	Enset
5	Potatoes
6	Horticulture
7	Dairy
8	Poultry
9	Coffee
10	Sheep/Goat
11	Forage

Annex B. Focus Woreda

SN	Region	Zone	Zone Town	Woreda	Woreda Town
1	Oromia	Borena	Yabello town	Dire	Mega town
2	Oromia	Borena	Yabelo town	Miyo	Hidi lola town
3	Oromia	Borena	Yabelo town	Moyale (OR)	Moyale town
4	Oromia	Borena	Yabelo town	Yabelo	Yabelo town
5	Somali	Daawa	Moyale	Hudet	Hudet
6	Somali	Daawa	Moyale	Moyale (SM)	Moyale
7	Oromia	East Borena	Negelle Borana town	Arero	Arero town
8	Oromia	East Borena	Negelle Borana town	Dhas	Dhas town
9	Oromia	East Borena	Negelle Borana town	Gora Dola	Adola town
10	Oromia	East Borena	Negelle Borana town	Gumi Irdalo	Ardama Dhera
11	Oromia	East Borena	Negelle Borana town	Liben	Negelle Borana town
12	Oromia	East Borena	Negelle Borana town	Meda Welabu	Bidre town
13	Oromia	East Hararge	Harar town	Babile (OR)	Babile town (OR)
14	Oromia	East Hararge	Harar town	Gursum (OR)	Gursum town (OR)
15	Oromia	East Wellega	Nekemte town	Guto Gida	Nekemte town
16	Oromia	East Wellega	Nekemte town	Wayu Tuka	Gute town
17	Somali	Liban	Filtu	Filtu	Filtu
18	Addis Ababa	Addis Ababa		Addis Ababa	
19	Oromia	Arsi	Asella town	Degeluna Tijo	Sagure town
20	Oromia	Arsi	Asella town	Dodota	Dhera town
21	Oromia	Arsi	Asella town	Hitosa	Iteya town
22	Oromia	Arsi	Asella town	Limu Bilbilo	Bokoji town
23	Oromia	Arsi	Asella town	Shirka	Gobesa town
24	Oromia	Arsi	Asella town	Sire	Sire town
25	Oromia	Arsi	Asella town	Tiyo	Asella town
26	Oromia	Arsi	Asella town	Ziway Dugda	Ogolcho town
27	Amhara	Awi	Injebara	Ankasha	Gimjabet
28	Amhara	Awi	Injebara	Ayehu Guwagusa	Azena
29	Amhara	Awi	Injebara	Dangila	Dangela
30	Amhara	Awi	Injebara	Guangua	Chagni
31	Afar	Awsa /Zone 1		Chifra	
32	Afar	Awsa /Zone 1		Dubti	
33	Afar	Awsa /Zone 1		Mile	
34	Oromia	Bale	Robe town	Agarfa	Agarfa town
35	Oromia	Bale	Robe town	Gura Damole	Jirbi town
36	Oromia	Bale	Robe town	Sinana	Sinana town
37	South West Ethiopia	Bench Sheko	Mizan Amaan	Semen Bench	Birkan

SN	Region	Zone	Zone Town	Woreda	Woreda Town
38	South West Ethiopia	Bench Sheko	Mizan aman	Shay Bench	Size
39	South West Ethiopia	Bench Sheko		Debub Bench	Debirework
40	Tigray	Central	Axum	Aheferom	Enticho
41	Tigray	Central	Axum	Edaga arbi	EdagaArbi
42	Tigray	Central	Axum	Egela	
43	Tigray	Central	Axum	Emba Sieneti	Nebelet
44	Tigray	Central	Axum	Endafelasi	Maykinetal
45	Tigray	Central	Axum	Hahaile	Feresmay
46	Tigray	Central	Axum	Keyih Tekli	Werkamba
47	Tigray	Central	Axum	Kola Temben	Abiy Adi
48	Amhara	Central Gondar	Gondar	Alefa	Shawera
49	Amhara	Central Gondar	Gondar	Chilga 1	Aykele
50	Amhara	Central Gondar	Gondar	Chilga 2	Aykele
51	Amhara	Central Gondar	Gondar	East Dembia	Koladeba
52	Amhara	Central Gondar	Gondar	Takusa	Delgie
53	Amhara	Central Gondar	Gondar	West Dembiya	Chuahit
54	Amhara	Central Gondar	Jigjiga	Gonder Zuria	Shabeley
55	Dire Dawa	Dire Dawa		Dire Dawa	
56	Amhara	East Gojam	Debre Markose	Awabel	Lumamie
57	Amhara	East Gojam	Debre Markose	Dejen	Dejen
58	Amhara	East Gojam	Debre Markose	Enemay	Bichena
59	Oromia	East Shewa	Adama town	Ada'a	Bishoftu town
60	Oromia	East Shewa	Adama town	Adama Tulu Jido Kombolcha	Batu town
61	Oromia	East Shewa	Adama town	Boset	Olanchiti town
62	Oromia	East Shewa	Adama town	Dugda	Meki town
63	Oromia	East Shewa	Adama town	Gimbichu	Chefe Donsa town
64	Oromia	East Shewa	Adama town	Lome (OR)	Mojo town
65	Tigray	Eastern	Adigrat	Bizet	Bizet
66	Tigray	Eastern	Adigrat	Gulo Mekeda	Zalanbesa
67	Tigray	Eastern	Adigrat	Hawzen	Hawzen
68	Tigray	Eastern	Adigrat	Kelete Awelallo	Wukro
69	Tigray	Eastern	Jigjiga	Ganta Afeshum	Gursum (SM)
70	Tigray	Eastern	Mekelle	Tsiraewenberta	Aglua
71	Tigray	Eastern		Geralta	
72	Somali	Fafan	Jigjiga	Gursum (SM)	Jigjiga
73	Somali	Fafan	Jigjiga	Harorays	Harorays
74	Somali	Fafan	Jigjiga	Jigjiga town	Jigjiga Town
75	Somali	Fafan	Jigjiga	Kebribeyah	Kebribayah
76	Somali	Fafan	Jigjiga	Shabeley	Shabeley

SN	Region	Zone	Zone Town	Woreda	Woreda Town
77	Somali	Fafan		Aw-Bare	Awbare
78	Somali	Fafan		Babile (SM)	Babile(SM)
79	Afar	Gabi /Zone 3	Jigjiga	Gewane	
80	Afar	Gabi /Zone 3		Amibara	
81	South Ethiopia	Gedeo	Dilla	Kochere	Chelelektu
82	South Ethiopia	Gedeo	Dilla	Wenago	Wenago
83	South Ethiopia	Gedeo	Dilla	Dila Zuria	Dilla
84	Central Ethiopia	Guraghe		Enor	
85	Central Ethiopia	Guraghe		Mihurina Akilil	
86	Central Ethiopia	Guraghe	Wolkite	Endiguagn	Dinkula
87	Central Ethiopia	Hadiya	Hossana	Duna	Ansho
88	Central Ethiopia	Hadiya	Hossana	Lemmo	Hossana
89	Central Ethiopia	Hadiya	Hossana	Misha	Morsito
90	Central Ethiopia	Hadiya	Hossana	Soro	Gimbichu
91	Somali	Jarar		Degehabur	Degehbur
92	Oromia	Jimma	Jimma town	Gera	
93	Oromia	Jimma	Jimma town	Goma	
94	Oromia	Jimma	Jimma town	Limu Seka	Atinago
95	South West Ethiopia	Kefa	Bonga	Chena	Wacha
96	South West Ethiopia	Kefa	Jigjiga	Gewata	Kebribeyah
97	South West Ethiopia	Kefa		Decha	Awurada
98	South West Ethiopia	Keffa		Gesha	
99	South West Ethiopia	Keffa		Sayilem	
100	Amhara	North Wello	Woldiya	Bugna	Ayena
101	Amhara	North Wello	Woldiya	Guba Lafto	Wolidiya
102	Amhara	North Wello	Woldiya	Habru	Mersa
103	Amhara	North Wello	Woldiya	Lasta	Lailbela
104	Amhara	North Wello	Woldiya	Meket	Filakit
105	Amhara	North Wello	Woldiya	Raya Kobo	Kobo
106	Amhara	North Wello	Woldiya	Wadla	Kone
107	Tigray	North Western	Shire	Adidaero	Adidearo

SN	Region	Zone	Zone Town	Woreda	Woreda Town
108	Tigray	North Western	Shire	Asgede	Dabaguna
109	Tigray	North Western	Shire	Laelaykoraro	Selekleka
110	Tigray	North Western	Shire	Tsimbla	Dabaguna
111	Tigray	North Western	Shire	Seyemtiadyabo	Adi nebried
112	Tigray	North Western	Shire	Zana	Endamariam
113	Sidama	Northern Sidama	Hawassa	Boricha	Yirba
114	Sidama	Northern Sidama	Hawassa	Malga	Wajigra
115	Sidama	Northern Sidama	Hawassa	Wondo-Genet	Wondo Genet
116	Sidama	Northern Sidama		Bilate Zuriya	
117	Sidama	Northern Sidama		Derara	
118	Sidama	Northern Sidama		Shebedino	
119	Sidama	Northern Sidama		Wondo-Genet Town Admin	
120	Central Ethiopia	Siltie	Worabe	Mierab Azenet Berbere	Lera
121	Somali	Siti	Shinile	Afdem	Afdem
122	Somali	Siti	Shinile	Dembel	Dembel
123	Somali	Siti	Shinile	Erer (SM)	Erer (SM)
124	Somali	Siti	Shinile	Mieso	Muli
125	Somali	Siti	Shinile	Shinile	Shinile
126	Tigray	South Eastern	Mekelle	Hintalo	Adigudom
127	Tigray	South Eastern	Mekelle	Saharti	Gijet
128	Tigray	South Eastern	Mekelle	Samre	Gijet
129	Tigray	South Eastern	Mekelle	Wajirat	Bahri tseba
130	Amhara	South Gondar	Debre Tabor	Lay Gayint	Nefas Mewucha
131	Amhara	South Gondar	Debre Tabor	Semada	Wogeda
132	Amhara	South Gondar	Debre Tabor	Tach Gayint	Arib Gebeiya
133	Amhara	South Gondar	Debrtabor	Dera (AM)	Hamusit
134	Oromia	South West Shewa		Wanchi	
135	Oromia	South West Shewa		Waliso	
136	Tigray	Southern	Maichew	Bora (TG)	Bora
137	Tigray	Southern	Maichew	Emba Alaje	Adishu
138	Tigray	Southern	Maichew	Endamehoni	Maichew
139	Tigray	Southern	Maichew	Neqsege	Negsege
140	Tigray	Southern	Maichew	Ofla	Korem
141	Tigray	Southern	Maichew	Raya Alamata	Alamata
142	Tigray	Southern	Maichew	Raya Azebo	Mokoni
143	Tigray	Southern	Maichew	Raya Chercher	Chercher
144	Tigray	Southern	Maichew	Selewa	Selawa
145	Tigray	Southern	Maichew	Zata	Zata

SN	Region	Zone	Zone Town	Woreda	Woreda Town
146	Sidama	Southern Sidama	Aleta Wondo	Aleta Chuko	Chuko
147	Sidama	Southern Sidama	Aleta Wondo	Aleta Chuko Town Admin	Chuko
148	Sidama	Southern Sidama	Aleta Wondo	Dara	Kabado
149	Sidama	Southern Sidama	Aleta Wondo	Dara Otilicho	Teferi Kella
150	Amhara	Wag Hamra	Jigjiga	Gaz Gibla	Harorays
151	Amhara	Wag Hamra	Sekota	Abergele (AM)	Sikala
152	Amhara	Wag Hamra	Sekota	Dehana	Amedwork
153	Amhara	Wag Hamra	Sekota	Sahila	Mesheha
154	Amhara	Wag Hamra	Sekota	Sekota	Sekota
155	Amhara	Wag Hamra	Sekota	Zequala	Tsetseka
156	Oromia	West Arsi	Shashamane town	Arsi Negele	Arsi Negelle town
157	Oromia	West Arsi	Shashamane town	Dodola	Dodola town
158	Oromia	West Arsi	Shashamane town	Shala	Aje town
159	Oromia	West Arsi	Shashamane town	Siraro	Dhoke town
160	Amhara	West Gojam	Finoteselam	Bahirdar Zuria	Bahir dar
161	Amhara	West Gojam	Finoteselam	Bure (AM)	Burie
162	Amhara	West Gojam	Finoteselam	Debub Achefer	Durebetie
163	Amhara	West Gojam	Finoteselam	Dembecha	Dembecha
164	Amhara	West Gojam	Finoteselam	Jabi Tehnan	Finoteselam
165	Amhara	West Gojjam	Bahir Dar	Semen Achefer	Liben
166	Oromia	West Hararge	Harar town	Gumbi Bordede	Bordode town
167	Oromia	West Shewa	Ambo town	Bako Tibe	Bako town
168	Oromia	West Shewa		Ambo	
169	Oromia	West Shewa		Dendi	
170	Oromia	West Shewa		Ejere	
171	Oromia	West Shewa		Toke Kutaye	
172	Oromia	West Shewa		Wolmera	