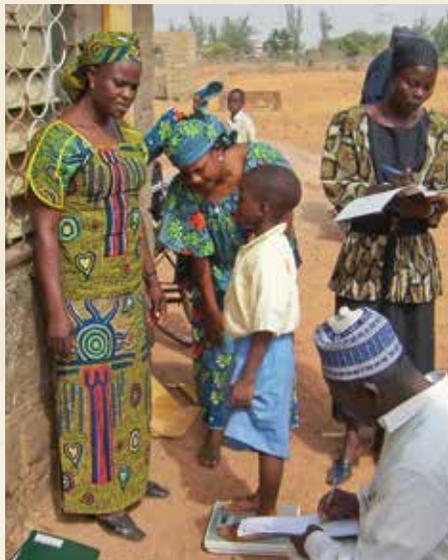


# Supplier Diversity at RTI International



Serving our clients and communities by fostering project collaboration and partnerships with small and disadvantaged businesses in support of our mission to improve the human condition.

## A Message from RTI

*Our mission to improve the human condition extends to the communities in which we work. A premier supplier diversity program is one way we can foster economic growth in our communities. Furthermore, supplier diversity enhances our ability to provide value for our clients. One key to a successful supplier diversity program is engaging and empowering staff at all Institute levels and across all disciplines to embrace and expand the use of small businesses; small disadvantaged businesses; and woman-, HUBZone-certified, veteran-, and service-disabled veteran-owned small businesses.*

## Supplier Diversity Initiative

Thank you for your interest in working with RTI International. The heart of our supplier diversity strategy entails the identification of project partners and strategic suppliers in the early stages of our business development and client proposal process. Therefore, all prospective small and diverse research partners must be ready and able to play a key collaborator role throughout the proposal development process and along the delivery of services to our internal and external customers. Our policy is to award subcontracts to small and socially disadvantaged small research support firms if all things, including price and delivery, are equal or more favorable.

## Collaboration

When submitting proposals, RTI provides small business plans to our clients when subcontracting possibilities have been identified. The success of most subcontracting opportunities hinges on the partnering that takes place prior to and during the clients' proposal development process.

## Partnering Process

1. Submit a technical profile and a small business self-certification at [www.rti.org/plus](http://www.rti.org/plus).
2. Explore RTI's website, subscribe to RTI news, and follow RTI on FaceBook, Twitter, and LinkedIn.
3. Gain a deeper understanding of the typical areas of opportunities. In general, successful subcontracting relationships are developed through strategic long-term collaboration and by pursuing joint business development and client proposal opportunities. RTI often has opportunities for subcontractors in the following areas:
  - Health research
  - Environmental research services
  - Laboratory and chemistry services
  - Global health programs
  - Education and training research
  - Survey research and services
  - Statistics research
  - Drug discovery and development
  - International development
  - Economic and social research
  - Advanced technology
  - Energy research
  - Operational support products and services
4. Review the current list of procurement RFPs and review purchase order terms and conditions at [www.rti.org](http://www.rti.org).

5. Determine which services and expertise complement RTI's in order to build a team positioned to win proposals:

- Determine if you have technical project experience with RTI's clients and funding sources and identify potential joint proposal opportunities.
- Network with RTI's research staff at industry events and stay engaged with RTI experts or research colleagues that you already know.
- Explore innovation and commercialization opportunities related to RTI's commercial services, patents, and scientific discoveries when listed.
- Review RTI's subcontract terms and conditions at [www.rti.org](http://www.rti.org).

## RTI Around the World

Our global presence and workforce directly reflect the principle of diversity in RTI procurement subcontracting and purchasing activities, enabling RTI to deliver customer-focused solutions worldwide.

### Corporate Headquarters

Research Triangle Park, NC

### Regional U.S. Offices

Ann Arbor, MI  
Atlanta, GA  
Berkeley, CA  
Chicago, IL  
Rockville, MD  
San Francisco, CA  
Waltham, MA  
Washington, DC

### International Offices

Abu Dhabi, United Arab Emirates  
Barcelona, Spain  
Beijing, China  
Jakarta, Indonesia  
Lund, Sweden  
Manchester, United Kingdom  
Nairobi, Kenya  
New Delhi, India  
San Salvador, El Salvador  
Sheffield, United Kingdom

### More Information

[SupplierDiversity@rti.org](mailto:SupplierDiversity@rti.org)  
[www.rti.org/supplierdiversity](http://www.rti.org/supplierdiversity)  
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RTI International is one of the world's leading research institutes, dedicated to improving the human condition by turning knowledge into practice. Our staff of more than 3,700 provides research and technical services to governments and businesses in more than 75 countries in the areas of health and pharmaceuticals, education and training, surveys and statistics, advanced technology, international development, economic and social policy, energy and the environment, and laboratory testing and chemical analysis. For more information, visit [www.rti.org](http://www.rti.org).

RTI International is a trade name of Research Triangle Institute.